

## **Mary I. Grilliot, Ph.D., CMA**

Department of Accounting  
School of Business Administration  
University of Dayton

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### ***PROFESSIONAL PROFILE***

Accounting professional with extensive executive management and financial accounting experience. Ph.D. in Higher Educational Leadership (concentration in technical education) in December, 2015. Experience working and supervising the accounting and finance function in several Fortune 500 organizations, also experience in designing, implementing and supervising the financial and management cost system for entrepreneurial organizations of widely varying sizes. Experience in accounting for acquisitions, mergers, and business valuation. Experience in international accounting. Experience in cash planning and treasury functions. Certified Management Accountant.

### ***PROFESSIONAL EXPERIENCE***

#### **University of Dayton**

Assistant Professor

*August 2015 -Present*

- Electronic Learning Fellow developing blended MBA 792 Performance Measurement and Control: A Systems Perspective
- Instruct MBA 792 in a blended format in Fall 2016
- Redeveloping MBA 792 in a blended format for Spring 2017 as the former text is out of print, and a completely new text had to be adopted
- Developing a 2U MBA 792 Curriculum
- Instruct ACC 208 – Introduction to Managerial Accounting; 2 sections Fall 2015, 3 sections Spring 2016, 2 sections Fall 2016, 1 section Spring 2017
- Develop and coordinate the ACC 208 course design, tests, and homework for one additional instructor in Fall 2015, four additional instructors in Spring 2016, two additional instructors for Fall 2016, and five additional instructors for Spring 2017

- Redevelop the ACC 208 course design, tests, and homework for Spring 2017 for new edition of the text, and to incorporate preview problems for all homework and to include Excel tutorials
- Coordinate the Department of Accounting Assurance of Learning reporting for continuing AACSB accreditation

**University of Dayton**

Adjunct Professor

*August 2014 – April 2015*

- Instructed ACC 208 – Introduction to Managerial Accounting Spring 2015
- Instructed ACC 303 – Managerial Accounting Fall 2014

**University of Dayton**

Graduate Research and Teaching Assistant

*January 2010 – December 2013*

- Assisted in faculty research efforts
- Assisted in teaching masters and doctoral level courses in finance, research, and statistics in the Ph. D. in Educational Leadership program.

**Honeywell International**

C. O. O. Honeywell First Responder Products

*May 2008 to August 2009*

- Supervised the accounting integration of Total Fire Group (please see below) into the Honeywell International organization.
- Created and supervised a new budgeting and reporting matrix for First Responder Products that allowed import of corporate Honeywell overheads and automated performance reporting to corporate.
- Implemented an international accounting framework for HON First Responder Products.
- Coordinated cash planning with HON Finance
- Supervised and personally certified all HON First Responder statements as part of the public reporting process.
- Maintained all non-accounting duties discussed below.

**Norcross Safety Products**

C. O. O. Total Fire Group

*February 1998 to May 2008*

- Supervised Accounting, Finance, Information Technology, Human Relations, Public Relations, Purchasing & Sourcing, Production Scheduling, Technical Writing, Laboratory, Customer Relations, Dealer Relations, Standards Compliance, Marketing and Sales.
- Provided educational services including dealer training, end user seminars, trade association presentations, employee training, and customer communications including 700 plus pages of annual technical catalogs.
- Developed and managed independent certification programs through Underwriters Laboratories

**Morning Pride Manufacturing LLC**

C. O. O.

*February 1978 to February 1998*

- Developed a succession of accounting and finance systems as the organization grew from \$750,000 in annual sales to close to \$80,000,000 in annual sales.
- Developed technical education programs for customers, employees, and industry trade associations.

**B. F. Goodrich International**

Divisional Manager, Accounting

*June 1975 to February 1978*

- Managed over 170 professional accountants and financial analysts
- Handled all major capital analysis, cash flow planning, and decision modeling analysis for the division
- Supervised financial and public reporting inputs for the division
- Supervised all new accounting college graduate interviews and hiring for the division

**NCR**

Cost Accountant

*September 1973 to June 1975*

- Prepared costing models for pricing and decision modeling
- Was financial lead on product management councils
- Assisted in monthly financial closes.

## ***EDUCATIONAL BACKGROUND***

Ph.D. in Educational Leadership program

University of Dayton-2015

Dissertation focus on organizational design and systems theory to encourage creativity  
cultivation and motivation

3.99 GPA out of 4.0 possible

Master of Business Administration

University of Dayton-1979

Concentration in Accounting and Finance

3.98 GPA out of 4.0 possible

Bachelor of Science in Accounting

University of Dayton-1975

Summa Cum Laude

4.0 GPA out of 4.0 possible

Corporate classes and certifications in topics including:

Six Sigma

Lean Leadership

Lean Production

Lean Enterprise

Corporate Safety

How Good is Good Enough: Principles for Setting Assessment Benchmarks

Linda Suskie, Speaker

University of Dayton Assessment Committee and the Office of the Provost

Matthias H. Heck Courtroom, Keller Hall

Dayton, OH

10/28/15

The State of Assessment in Higher Education

Linda Suskie, Speaker

University of Dayton Assessment Committee and the Office of the Provost

Kennedy Union, Room 222

Dayton, OH

10/28/15

AACSB Assessment Seminar

AACSB Headquarters

Tampa, FL

11/4/15 – 11/5/15

AACSB Applied Assessment Seminar  
AACSB Headquarters  
Tampa, FL  
11/6/15 – 11/7/15

AACSB Assessment Conference: Driving Accountability and Innovation  
Table top discussion leader  
Westin Charlotte  
Charlotte, NC  
3/8/16-3/10/16

The Deming Management Method  
Hamlet Wind Watch Golf & Country Club  
Hauppauge, NY  
5/23/16 – 5/25/16

Advanced Excel Training  
Institute of Management Accountants  
Dayton, OH  
12/9/16

IMA Ethics Series: The Slippery Slope of Greed  
Institute of Management Accountants  
Dayton, OH  
12/14/16

## ***PUBLICATIONS AND ACADEMIC PRESENTATIONS***

Grilliot, M.I. (2016). Table top discussion lead on “Several years of good enough: What is next?” at *AACSB Applied Assessment Seminar*. Table top discussion conducted in Charlotte, NC.

Grilliot, M. I. (2012). Is there any benefit to proprietary for-profit schools? Arguing in the negative. In A. G. Osborne, C. J. Russo & G. M. Cattaro (Eds.), *Alternative schooling and school choice: Debating issues in American education* (pp. 82-91). Thousand Oaks, CA: Sage.

Grilliot, M. I. (2016). Learning goals and objectives after several successful assessment cycles. Tabletop workshop conducted at AACSB’s *Assessment conference: Driving accountability and innovation* in Charlotte, NC.

Welkener, M. M., Flaum Hall, M., & Grilliot, M. I. (2013). Understanding early faculty experience: On becoming teachers, scholars, and community members. *Learning Communities Journal*, 4(2012), 85-102.

Welkener, M. M.; Grilliot, M. I. (2012). Early faculty experience. *Create collaborate engage, POD HBCUFDN conference*. Presentation conducted in Atlanta, GA.

## **ACTIVITIES AND PROFESSIONAL ASSOCIATIONS**

Institute of Management Accountants – 25 Year Membership Award

Presidency, vice-presidency and board membership of the Fire Equipment Manufacturers and Services trade association.

National Fire Protection Association (“NFPA”) Technical Committee and Technical Correlating Committee appointment.

## **HONORS AND AWARDS**

2010-Fire Equipment Manufacturers and Suppliers Association (FEMSA) Distinguished Award for Industry Leadership

2010-New York City Uniformed Firefighters Association Lifetime Award for Exceptional Service and Leadership

2008-2009 Joe Fishelson Award

This award is presented annually to the member of the First Response Industrial community that “embodies the highest standards in ethics, integrity, and commitment to customer service”. The award can not be self nominated. A balanced board of industry and customers selects nominees and solicits confidential ballots from a sampling of the market.

2003 FEMSA Distinguished Award for National Level Political Lobbying on First Responder Issues

1975 Outstanding Graduating Business Senior University of Dayton

1972 University of Dayton, 4 Year President’s Scholarship Winner

1971 National Merit Scholarship Winner

1970 Phi Beta Kappa High School Inductee