



September 22, 2017

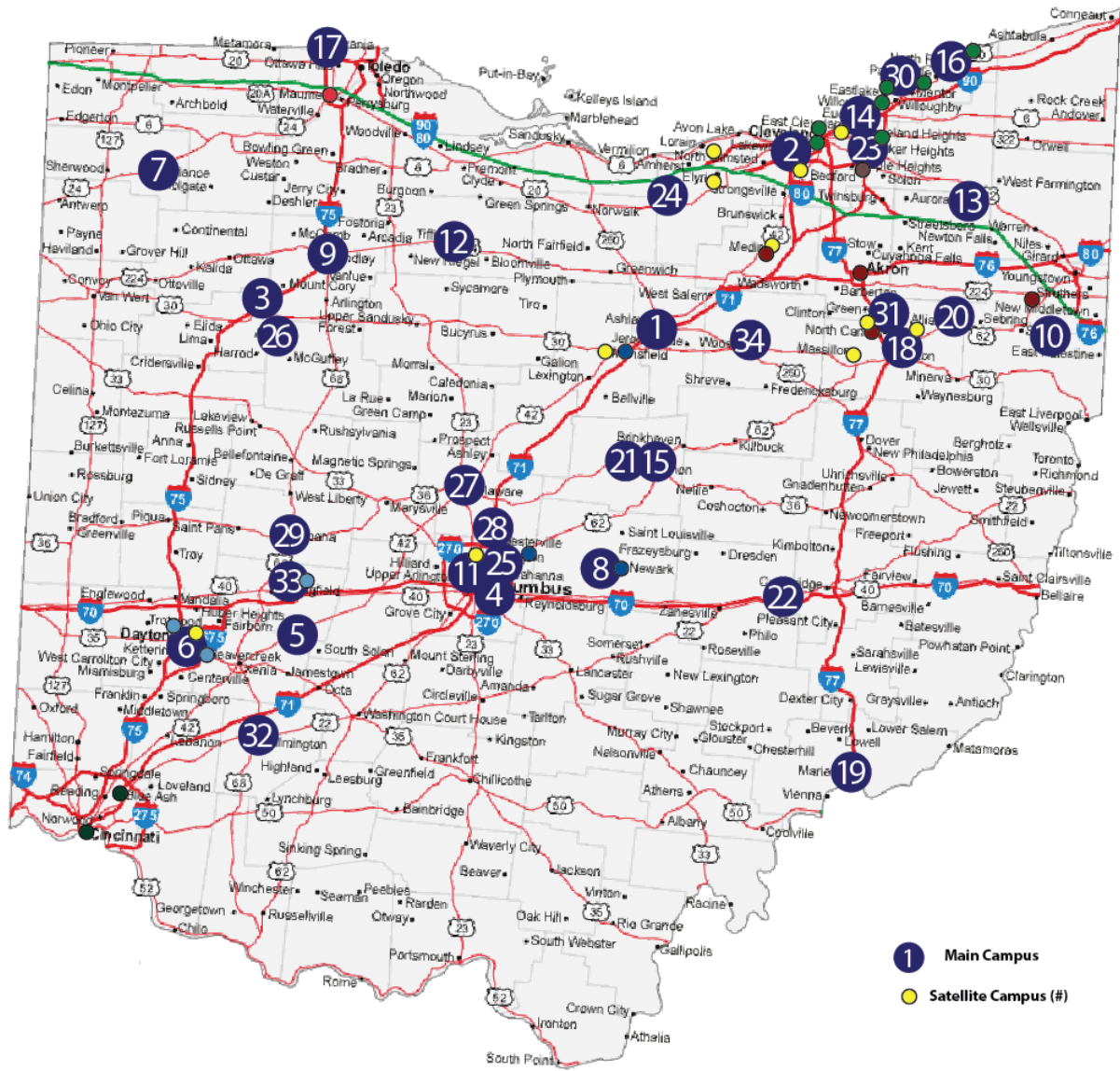
Huntington Convention Center of Cleveland
Cleveland, Ohio
10:00 am – 1:00 pm

STUDENT GUIDEBOOK

Presented by
The Ohio Foundation of Independent Colleges
and its 34 member institutions

**FT = Full-time positions available | Paid/Unpaid INT = Paid and Unpaid Internships available
PT = Part-time positions available | COOP = Cooperative positions**

OFIC Member Institutions



- | | | |
|---|--|-------------------------------|
| 1. ● Ashland University - 11 | 13. Hiram College | 25. Ohio Dominican University |
| 2. ● Baldwin Wallace University - 1 | 14. John Carroll University | 26. Ohio Northern University |
| 3. Bluffton University | 15. Kenyon College | 27. Ohio Wesleyan University |
| 4. Capital University | 16. ● Lake Erie College - 8 | 28. Otterbein University |
| 5. Cedarville University | 17. Lourdes University | 29. ● Urbana University - 5 |
| 6. University of Dayton | 18. Malone University | 30. Ursuline College |
| 7. Defiance College | 19. Marietta College | 31. ● Walsh University - 5 |
| 8. Denison University | 20. University of Mount Union | 32. ● Wilmington College - 2 |
| 9. The University of Findlay | 21. ● Mount Vernon Nazarene University - 3 | 33. Wittenberg University |
| 10. Franciscan University of Steubenville | 22. Muskingum Nazarene | 34. The College of Wooster |
| 11. Franklin University | 23. Notre Dame College | |
| 12. ● Heidelberg University - 1 | 24. Oberlin College | |

Apple Growth Partners

Booth

Paid INT

1540 West Market Street

Akron, OH 44313

www.applegrowth.com

Academic background required: Accounting and Finance majors

Positions/Qualifications: Audit Internship, Tax Internship, Tax Associate, Audit Associate, Business Valuation Internship

We are specialists with backgrounds in accounting, finance, law, business management, and technology. Our services encompass the functional needs of a business; our planning and analyses help businesses plan for and manage growth. Our Healthy Growth Checklist for private businesses helps gauge the need for these services.

We are experts in industries important to the Northeast Ohio business community. While we serve clients in numerous industries, we have expertise in serving clients in manufacturing + distribution, healthcare, automotive dealerships, professional service firms, construction, real estate and affordable housing. We have dedicated niche teams in these industries with the unique service offerings clients need.

We are Apple Growth Partners.

Case Western Reserve University

Booth

FT

10900 Euclid Avenue

305 Nord Hall

Cleveland, OH 4416-7233

www.mem.case.edu

Academic background required: Engineering

Positions/Qualifications: The MEM degree is offered through an innovative collaboration between the Case School of Engineering and the Weatherhead School of Management. The one-year, 14-course program of study builds on the technical and analytical skills you gained through your undergraduate engineering degree and provides a real-world framework for applying them along with master's level business management tools. Individualized coaching emphasizes self-assessment and emotional intelligence. Interdisciplinary team projects enhance the people skills you'll need as a business leader today. The MEM program positions you to become more productive faster—and accelerate your career.

City Year

Booth

FT

35 N Fourth St. Lower Level

Columbus, OH 43215

www.cityyear.org

Academic background required: All majors, all backgrounds

Positions/Qualifications: AmeriCorps Member – Qualifications: 17-25 years old upon application.

Crown Equipment Corporation

Booth

FT/Paid INT/COOP

44 South Washington St.

New Bremen, OH 45869

www.crown.com

Academic background required: Engineering (Mechanical, Electrical, Manufacturing, Computer Science), IT/IS, Marketing, Human Resources, Service, Creative Writing, Training, Purchasing, Supply Chain, Design, Graphic Design, Production Planning, Communication, Security, Photography

Positions/Qualifications: Pursuing a college degree for Co-Ops/ Internships. Hiring full-time positions also.

Enterprise Rent a Car

Booth

FT/PT/Paid INT

8249 Mohawk Drive

Strongsville, OH 44136

www.go.enterprise.com

Academic background required: ALL MAJORS, prefer Business majors

Positions/Qualifications: Sales Management Trainee, Sales Management Trainee Internship, Staff Accountant, Accounting Internship, Part Time Service Agent, Customer Assistant Representative

JP Morgan Asset Management

Booth

FT

1111 Polaris Parkway, 2D0651

Columbus, OH 43240

www.jpmorganfunds.com

Academic background required: Finance, Business

Positions/Qualifications: Shareholder Services - JP Morgan Funds (Asset Management)

Shareholder Services is a key gateway into J.P. Morgan Asset Management. We regularly promote from this line of business as candidates get licensed, develop their skill-set, and build a foundation in the asset management business. As a Shareholder Services Associate, you will be responsible for supporting our financial advisors and sales force throughout the country as well as shareholders of J.P. Morgan Funds. We are looking for candidates who possess the energy and attitude that is vital to our growing line of business and the service skills to continue to build our relationship with our existing clients. Training for new associates includes sitting for the Series 6 & 63 securities licenses as we look for candidates to join our organization and become an important part of the future of Funds Management. Associates will be responsible for trade processing, product knowledge, education of our processes and products, and training. Communication, service skills, and a willingness to learn are paramount to success in this role.

Qualifications:

- Bachelor's Degree
 - Industry knowledge preferred
 - Strong communication skills
 - Relationship building skills
 - Problem solving skills
 - Attention to detail
 - Will be required to obtain Series 6 & 63 securities licenses within 90 days.
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Konecranes

Booth

FT/Paid INT/COOP

4401 Gateway Blvd.
Springfield, OH 45502
www.konecranes.com

Academic background required: Engineering, Business, Communications, Electrical, Mechanical

Positions/Qualifications: Management Development Program

The MDP program is offered to new college graduates or selected individuals with a few years of work experience after college. The essence of this program is to provide a variety of work related experiences/roles in our service business with the intent to prepare those selected for future leadership positions. The typical methodology is to have the MDP working in the field with our technicians to better understand our products and services while also spending time understanding how the various roles in the branch work (12-18 months). The next step in the MDP process is to perform a specific position usually as a Service Supervisor or New Business Development (Sales Role). Both of these roles are professional positions in our service business and have key learning and expectations with them (approximately 24+ months). A rotation (job switch) is then performed to ensure the MDP has both operational (Service Supervisor) and sales experiences (New Business Development) in their program. Based upon their experience and performance, further advanced positions may be offered working toward a Branch Manager Role (operating several million dollar business).

Martinet Recchia

Booth

FT/PT/Paid INT

5000 East 345th Street
Willoughby, OH 44094
www.martinetcpa.com

Academic background required: Accounting – no prior year experience required

Positions/Qualifications: Full and part time internships – no experience required. Full time employment – no experience required

Mettler Toledo

Booth

FT/Paid INT

1900 Polaris Parkway
Columbus, OH 43240
www.mt.com

Academic background required: Marketing and Business majors

Positions/Qualifications:

Marketing Interns:

- Assist with current projects and help develop sales and marketing analysis to support the North American Marketing Organization
- Work on various sales and marketing analytics projects to support the Lab, Industrial and Retail business units throughout the course of their internship.

I.C.E. (Initial Career Experience) Marketing Specialists:

- Assist in leading marketing and customer support teams to address external and internal customers on commercial, industry, service and product related issues.
 - Involvement with planning and executing the necessary marketing communication activities required to support business area strategies.
 - Provide marketing support for key account strategies
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National Interstate Insurance

Booth

FT/Paid INT

3250 Interstate Drive

Richfield, OH 44286

www.careers.natl.com

Academic background required: Accounting/Finance majors

Positions/Qualifications:

Staff Accountant:

- Bachelor's degree in accounting from a four year college or university is highly preferred
- 0-2 years of experience in accounting or a related field
- Solid, demonstrable understanding of accounting concepts
- Ability to organize and self-prioritize in a fast paced environment with adherence to demanding internal and external deadlines
- Excellent analytical and problem solving talent is essential

Summer 2018 Accounting Intern:

- Currently enrolled in a Bachelor's degree (B.A) from a four-year college or university, pursuing a degree in Accounting, with a minimum 3.0 GPA
 - Anticipated graduation date ranging from Fall/Winter 2018- Spring 2019
 - Foundational Accounting knowledge must be present. Must have completed Junior level Accounting courses including Intermediate Accounting I & II with a minimum of a 3.0 GPA (both overall and in accounting)
 - Exceptional analytical and problem solving talent
 - Strong written, verbal and interpersonal communication
 - An eye for details and organization
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The Ohio Department of Transportation District 12

Booth

Paid INT/COOP

5500 Transportation Blvd.

Myrtle Avenue

Garfield Heights, OH 44125

www.dot.state.oh.us

Academic background: Civil Engineering - Must have 1st year completed, and in good standing

Business/Human Resources - Must have 1st year completed, and in good standing

Positions/Qualifications:

Progressive

Booth

Skylight Financial Group

Booth

FT/Paid INT

2012 W 25th, Suite 900

Cleveland, OH 44113

www.skylightfinancialgroup.com

Academic background required:

Positions/Qualifications:

Speedway LLC

Booth

FT/Paid INT

500 Speedway Drive

Enon, OH 45323

www.speedway.com

Academic background required: Marketing, Finance, Accounting, IT/MIS/CS, Criminal Justice/Security, HR/OD, General Business, Economics, Purchasing/Supply Chain/Operations, Management, Engineering -

Civil/Electrical/Mechanical, Environmental, Construction Management, Architecture

Positions/Qualifications: Full Time and Internship Positions Offered

The University of Akron

Booth

FT/PT

259 S. Broadway St., Room 412

Akron, OH 44325-4805

www.gradbusiness@uakron.edu

Academic background required: Programs: MBA (Business Analytics, Finance, Risk Management & Insurance (new in 2017), global Technological Innovation, Health Care Management, Interdisciplinary, International Business, Management, Strategic Marketing, Supply Chain Management, Saturday MBA. MSM (Masters of Science in Management): Information Systems Management, Technological Innovation, Supply Chain Management. MA Economics (Masters of Art in Economics). MTAX (Masters in Taxation. MSA (Master of Science in Accountancy. Accelerated Degrees, Joint Degree Programs with School of Law and NEOMED. Collaborative Degree Programs and Certificates.

Positions/Qualifications:

Ursuline College

Booth

FT/PT

2550 Lander Road

Pepper Pike, OH 44124

www.ursuline.edu

Academic background required:

Positions/Qualifications:

Venture for America

Booth

FT

40 West 29th St., Suite 301

New York, NY 10001

www.ventureforamerica.org

Academic background required: All majors

Positions/Qualifications: Venture for America is a two-year fellowship program for recent college graduates interested in entrepreneurship and working in a fast-paced, innovative startup environment. VFA Fellows interview with vetted company partners across 18 U.S. cities with emerging startup ecosystems. After securing the right full-time, salaried job, Fellows train for five weeks with world-class business leaders and entrepreneurs to build the skills they'll need to succeed in a startup environment and as founders. Throughout the fellowship, they learn how to contribute to a high-growth business and gain access to mentorship, ongoing training, and the nationwide VFA community. When Fellows and alumni are ready to build companies of their own, whenever that may be, VFA provides the resources they need to become entrepreneurs.

Our goal is to help the next generation become leaders capable of launching their own companies, creating opportunities for themselves and others, and adding value to their local communities.

Westfield Insurance

Booth

FT/Paid INT

1 Park Circle

Westfield Center, OH 44251

www.westfieldinsurance.com

Academic background required: Accounting, Actuarial Science, Business Administration, Economics, Finance, Marketing, Risk Management and Insurance

Positions/Qualifications: We are recruiting for our full-time Graduate Development Program underwriting and claims positions that will start in June of 2018. In addition, we will have paid summer internship opportunities available.

Xavier University

Booth

FT

615 Elsinore Place, Suite 700

Cincinnati, OH 45202

www.xavier.edu/nursenow

Academic background required: All majors

Positions/Qualifications:

Zinner & Co.

Booth

FT/Paid INT

3201 Enterprise Pkwy, Suite 410

Beachwood, OH 44122

www.zinnerco.com

Academic background required: 3.25 cumulative GPA, Accounting or finance majors, Junior, Senior, or Master level

Positions/Qualifications: Internship positions

Enrolled as a full-time student preparing to enter his/her junior or senior year with a cumulative GPA of at least 3.25 or higher on a U.S. 4.0 scale

Authorized to work in the United States on a full-time basis

Open to devoting 40 hours per week; Saturdays or work weeks in excess of 40 hours during heavier workloads are required.

Able to participate in the full length of the Zinner Internship Program

Fluency with MS Office Suite software

Able to submit university-issued transcripts if required, upon request

