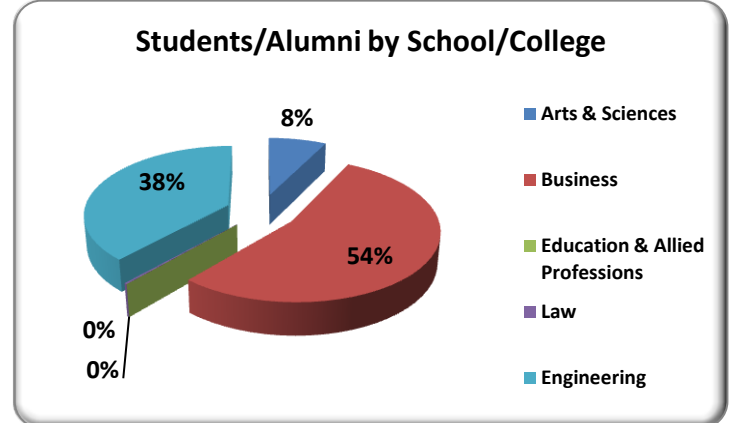
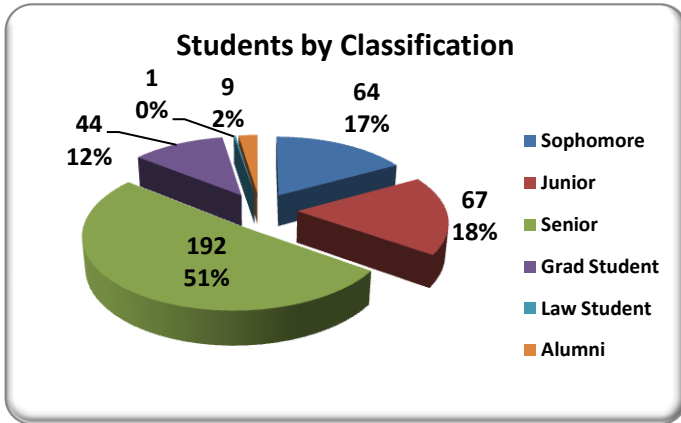


## Fall 2011 On-Campus Recruiting

Total Number of Interviews conducted August through December - 761

**Total Number of Students and Alumni Interviewing by Classification - 379**

**Majors Represented:**



**Arts & Sciences 28**

|                                |    |
|--------------------------------|----|
| Applied Mathematical Economics | 1  |
| Biochemistry                   | 2  |
| Chemistry                      | 2  |
| Communication                  | 10 |
| Computer Information Systems   | 2  |
| Computer Science               | 1  |
| Economics                      | 1  |
| English                        | 1  |
| Financial Mathematics          | 4  |
| Languages                      | 1  |
| Mathematics                    | 3  |
| Philosophy                     | 1  |
| Pre-Medicine                   | 1  |

**Business 203**

|                                |    |
|--------------------------------|----|
| Accounting                     | 71 |
| BS Accounting/MBA-Dual         | 22 |
| Business Administration (MBA)  | 4  |
| Business Economics             | 9  |
| Discover Business              | 3  |
| Entrepreneurship               | 15 |
| Finance                        | 20 |
| International Business         | 4  |
| Leadership                     | 10 |
| Management Information Systems | 10 |

|                       |    |
|-----------------------|----|
| Marketing             | 29 |
| Operations Management | 6  |

**Engineering 144**

|  |    |
|--|----|
| Aerospace Engineering                      | 1  |
| Chemical Engineering                       | 44 |
| Civil Engineering                          | 21 |
| Computer Engineering                       | 1  |
| Computer Engineering Technology            | 1  |
| Electrical Engineering                     | 10 |
| Electronic&Computer Engineering Technology | 2  |
| Electro-Optics                             | 3  |
| Engineering Management                     | 1  |
| Industrial Engineering Technology          | 3  |
| Mechanical Engineering                     | 50 |
| Mechanical Engineering Technology          | 7  |

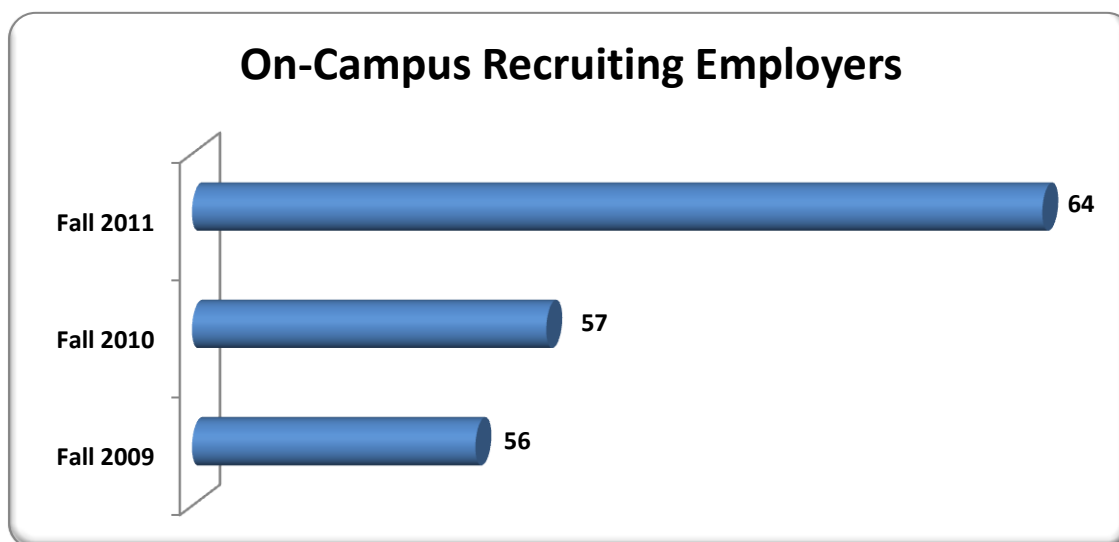
**Law 1**

|     |   |
|-----|---|
| Law | 1 |
|-----|---|

## Fall 2011 On-Campus Recruiting Employer Survey Results

Number of Employers Responded to Survey - 20

Number of Companies Registered for Spring On-Campus Interviews - 64



### Companies Registered: 64

ABF Freight Systems, Inc.  
**AK Steel Corporation**  
 Ariel Corporation  
 Babcock & Wilcox Company  
**Bank of America**  
 Battelle & Battelle LLP  
 BKD, LLP  
 Blue and Company, LLC  
 BMW Manufacturing Company, Inc.  
 BP  
 Brady Ware  
 C.H. Dean & Associates  
 Cargill, Inc.  
 Cintas Corporation  
 Clark Schaefer Hackett  
 Cleveland Research Company  
 Crowe Horwath, LLP  
**Cummins Inc.**  
 Dancraft Construction  
 Dauby O'Connor & Zaleski, LLC  
 Deloitte & Touche LLP  
**Eaton Corporation**  
 Emerson Electric

### Fortune 100 Companies: 9

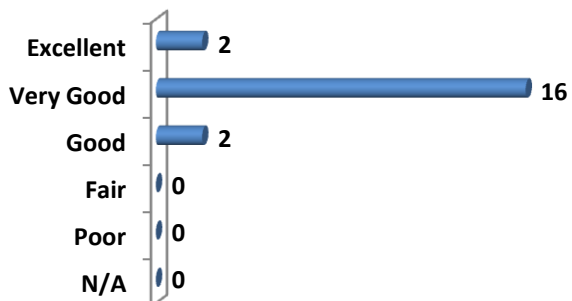
Ernst & Young LLP  
 Ethicon Endo-Surgery/Johnson & Johnson  
 Exel  
**Fifth Third Bank**  
 Flagel, Huber, Flagel & Company  
 GBQ Partners LLC  
**General Electric**  
 Grant Thornton LLP  
 Howard, Wershale & Company  
**International Paper**  
**Johnson & Johnson**  
 Kentner Sellers LLP  
 KeyBank  
**Kohl's Corporation**  
**Liberty Mutual Corporate Finance**  
 Maloney + Novotny, LLC  
**Marathon Petroleum Company LP**  
 MB Financial Bank  
 Messer Construction Company  
**Motorola Mobility**  
 National Air and Space Intelligence Center  
 News America Marketing  
**Northwestern Mutual - Miami Valley**

### Fortune 500 Companies: 10

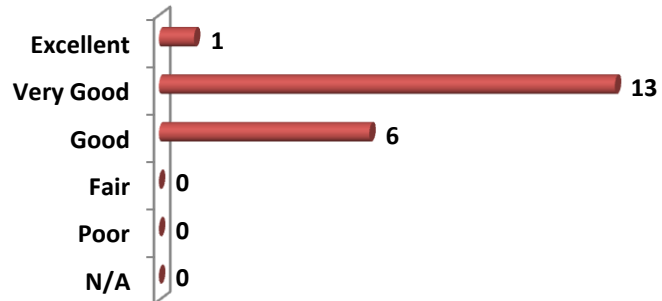
NuGrowth Solutions  
 Plante & Moran, PLLC  
 PNC Bank  
 PricewaterhouseCoopers LLP  
**Procter & Gamble**  
**Prudential Financial**  
 Reynolds and Reynolds  
 Rosetta  
**Sherwin-Williams Company**  
 Strand Associates  
**Target**  
 Tate and Lyle Ingredients Americas, Inc.  
**The Kroger Company**  
**The Lubrizol Corporation**  
 Thorn, Lewis, & Duncan, Inc.  
 Total Quality Logistics, Inc.  
 Turner Construction Company  
 VERO Capital Management

Please rate participating students/alumni on the following:

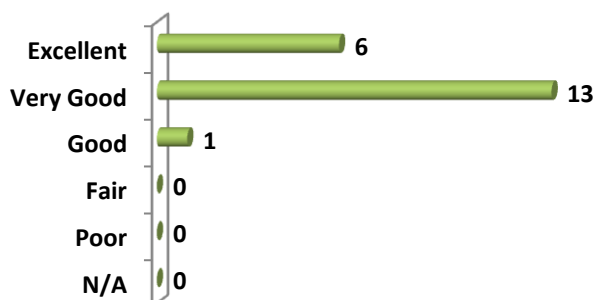
### Resumes



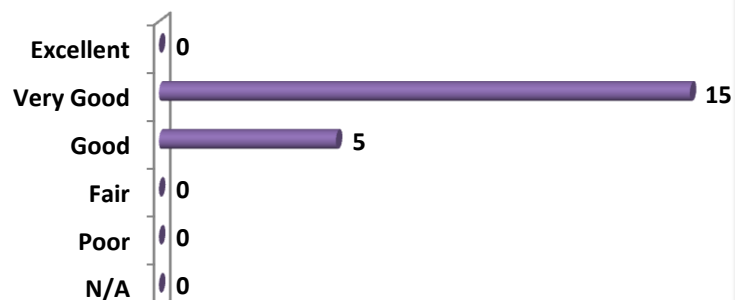
### Self-Preparation



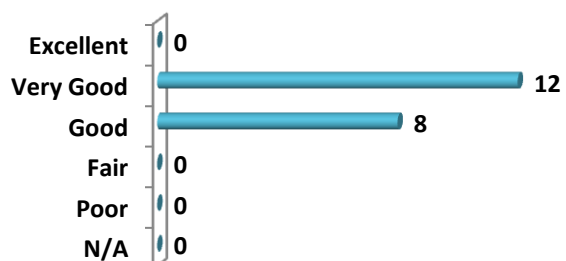
### Personal Appearance



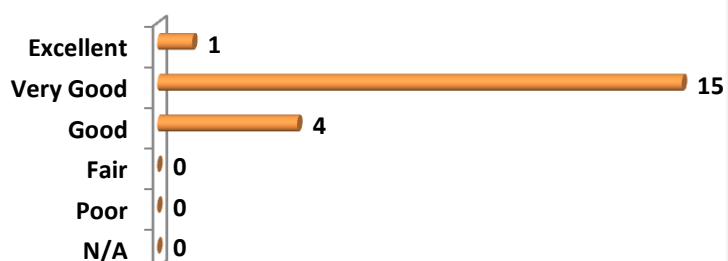
### Confidence/Poise



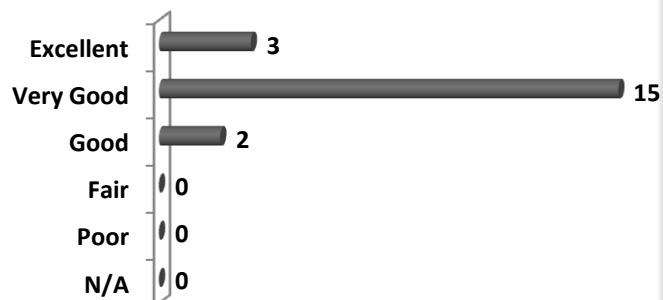
### Enthusiasm



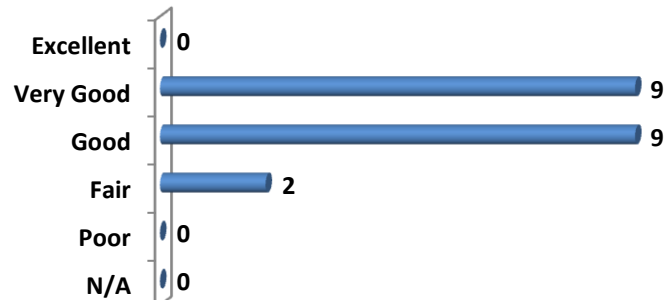
### Communication Skills



### Academic Preparation



### Work Experience



Please select the majors of the students/alumni you interviewed while on campus:

| Major                                | Response Total | Response Percent |
|--------------------------------------|----------------|------------------|
| Accounting                           | 11             | 55%              |
| Chemical Engineering                 | 3              | 15%              |
| Civil Engineering                    | 1              | 5%               |
| Electrical Engineering               | 1              | 5%               |
| Engineering Management               | 1              | 5%               |
| Finance                              | 5              | 25%              |
| Industrial Engineering Technology    | 2              | 10%              |
| Leadership                           | 1              | 5%               |
| Management Information Systems       | 3              | 15%              |
| Manufacturing Engineering Technology | 1              | 5%               |
| Marketing                            | 3              | 15%              |
| Mechanical Engineering               | 3              | 15%              |
| Mechanical Engineering Technology    | 1              | 5%               |
| Operations Management                | 2              | 10%              |

**Advice, comments, or suggestions to pass along to students/alumni:**

With accounting internships, if interested in Public Accounting, be willing to do a winter internship, rather than a summer. They will get better experience, make more money and better position themselves for a full-time position after graduation.

Be more flexible in location for your first job.

Overall they did very well.

My only suggestion would be to encourage them to do more interviews or practice interviews. It is usually obvious when we are their first interview ever. For our positions, the Flyer Enterprises can supplement quite well any lack of work experience.

As always, make sure they are well-versed in the companies (and the corresponding industries) they are interviewing with...what they do, who their customers are, where do they operate, etc.

1. Bring lots of questions to the Information Session - they were a bit quiet. 2. Any notes/binders/questions the students bring to the interview should look organized and formal. Saw a very broad range - scraps of paper with notes, 4+ colors of highlighted notes, some nice/neat typed thoughts.

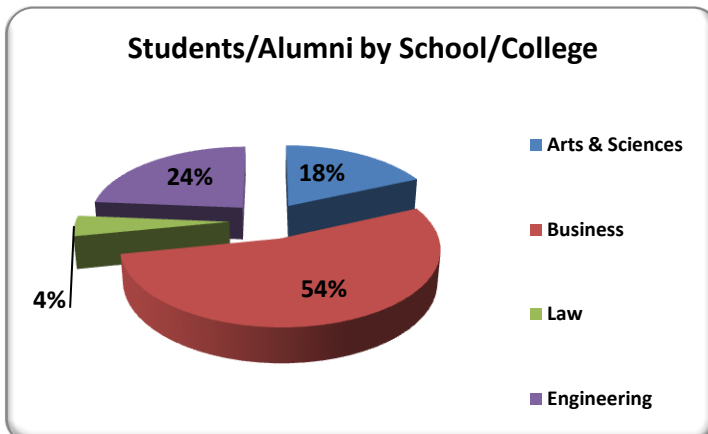
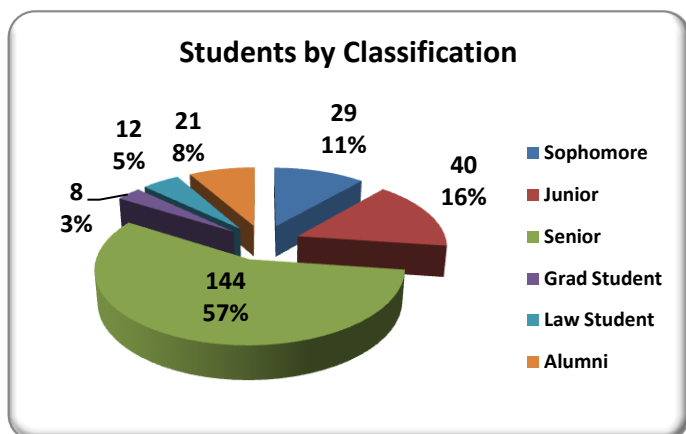
All students seemed well-prepared.

## Spring 2012 On-Campus Recruiting

Total Number of Interviews conducted January through April - 322

Total Number of Students and Alumni Interviewing by Classification - 254

### Majors Represented:



### Arts & Sciences 61

|                                  |   |
|----------------------------------|---|
| Biochemistry                     | 1 |
| Chemistry                        | 2 |
| Clinical Psychology              | 2 |
| Communication                    | 7 |
| Communication (Journalism)       | 1 |
| Communication Management         | 4 |
| Communication (Public Relations) | 1 |
| Computer Information Systems     | 2 |
| Computer Science                 | 1 |
| Criminal Justice Studies         | 2 |
| Economics                        | 2 |
| English                          | 1 |
| French                           | 1 |
| General Studies                  | 1 |
| History                          | 5 |
| Human Rights Studies             | 1 |
| International Studies            | 5 |
| Mathematics                      | 2 |
| Philosophy                       | 1 |
| Political Science                | 4 |
| Pre-Dentistry                    | 1 |
| Pre-Medicine                     | 1 |
| Psychology                       | 5 |
| Public Administration (MPA)      | 2 |
| Spanish                          | 2 |

Visual Communication Design 4

### Business 179

|                                 |    |
|---------------------------------|----|
| Accounting                      | 31 |
| BS Accounting/MBA-Dual          | 7  |
| Business Administration (MBA)   | 5  |
| Business Economics              | 9  |
| Discover Business               | 1  |
| Entrepreneurship                | 14 |
| Finance                         | 38 |
| International Business          | 6  |
| Leadership                      | 5  |
| Management Information Systems  | 9  |
| Marketing                       | 35 |
| Marketing (Sales Mgt. Emphasis) | 7  |
| Operations Management           | 12 |

### Engineering 79

|                                 |    |
|---------------------------------|----|
| Aerospace Engineering           | 1  |
| Bioengineering                  | 1  |
| Chemical Engineering            | 15 |
| Civil Engineering               | 11 |
| Computer Engineering            | 2  |
| Computer Engineering Technology | 1  |

*Continued on Next Page*

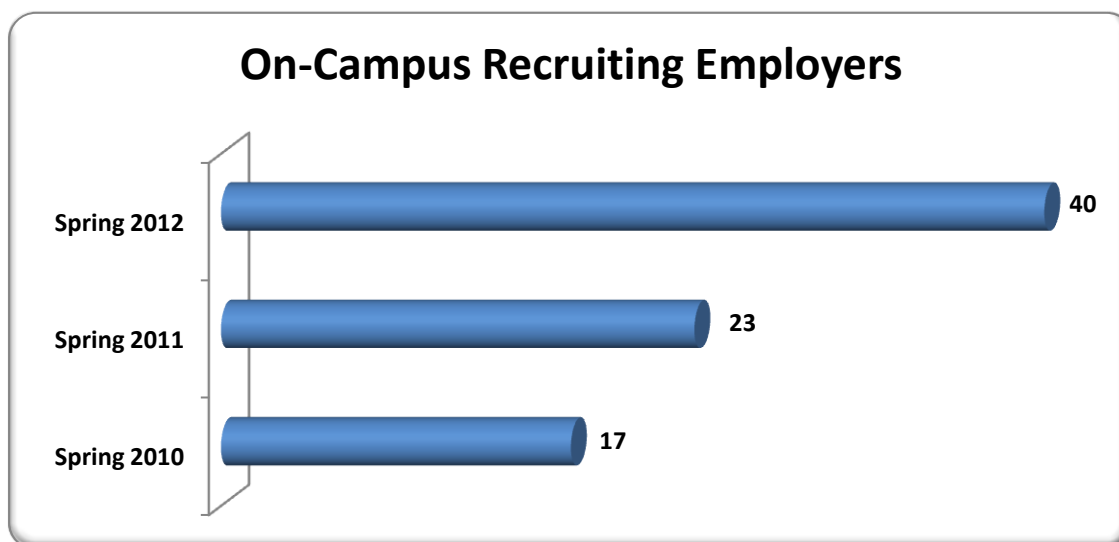
| <b>Engineering (Continued)</b>       | <b>79</b> |
|--------------------------------------|-----------|
| Electrical Engineering               | 9         |
| Electronic&Computer Engineering Tech | 2         |
| Engineering Management               | 4         |
| Industrial Engineering Technology    | 3         |
| Manufacturing Engineering Tech       | 1         |
| Materials Engineering                | 1         |
| Mechanical Engineering               | 27        |
| Mechanical Engineering Tech          | 1         |

| <b>Law</b>   | <b>15</b> |
|--------------|-----------|
| Juris Doctor | 13        |
| Law          | 2         |

## Spring 2012 On-Campus Recruiting Employer Survey Results

Number of Employers Responded to Survey - 17

Number of Companies Registered for Spring On-Campus Interviews - 40



**Companies Registered: 40**

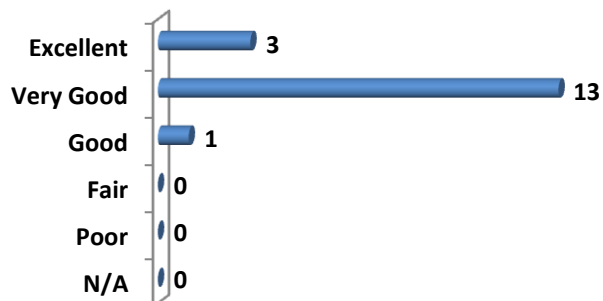
**Fortune 100 Companies: 5**

**Fortune 500 Companies: 4**

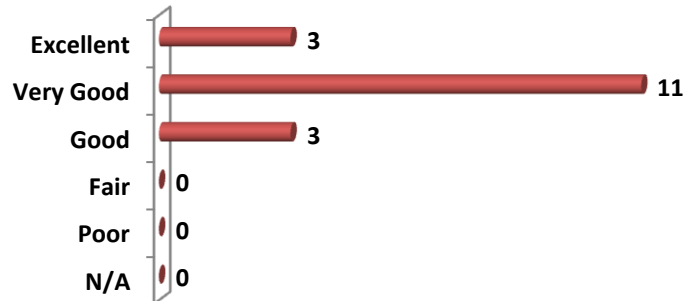
- ABF Freight Systems, Inc.
- AIDA America Corporation
- ANH Refractories Company
- Ariel Corporation
- Assurant Speciality Property
- Cincinnati Children's Research Foundation
- Citizen Schools
- Cohen & Company
- Crown Equipment Corporation
- Cummins, Inc.
- Exel
- Ferguson Construction Company
- FM Global
- General Electric
- Gosiger, Inc.
- Grant Thornton, LLP
- Insight Global, Inc.
- JP Morgan Chase & Company
- Kohl's Corporation
- Liberty Mutual Corporate Finance
- Marathon Petroleum Company LP
- Matrix Technologies, Inc.
- Navisis Financial
- NewPage Corporation
- NuGrowth Solutions
- Peace Corps
- PricewaterhouseCoopers, LLP
- Proware
- Rosetta
- Schlumberger
- Sherwin-Williams Company
- Standard Textile
- Strategic Insurance Software
- Sunstar Engineering Americas
- Target
- Timken Company
- TMG Performance Products
- U Pull and Pay, LLC
- University Directories
- Wright Patterson Air Force Base

Please rate participating students/alumni on the following:

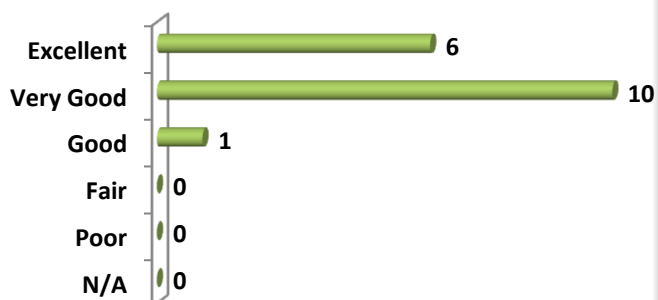
### Resumes



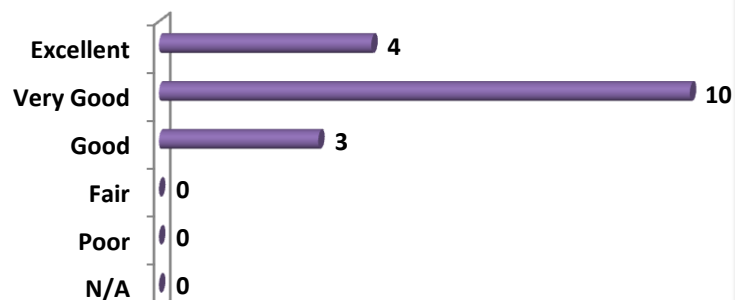
### Self-Preparation



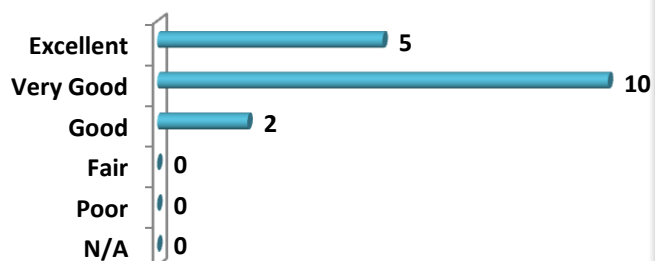
### Personal Appearance



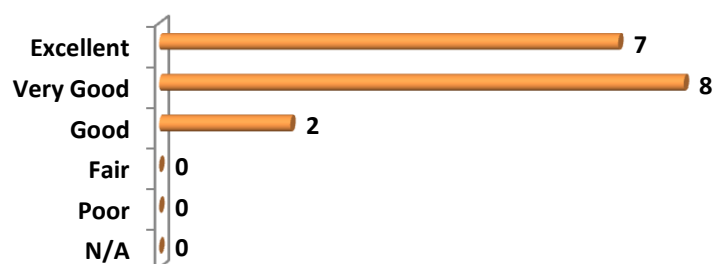
### Confidence/Poise



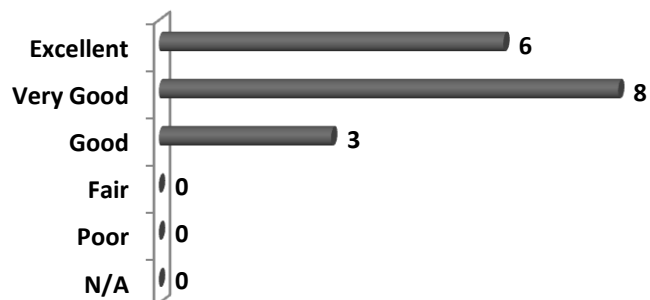
### Enthusiasm



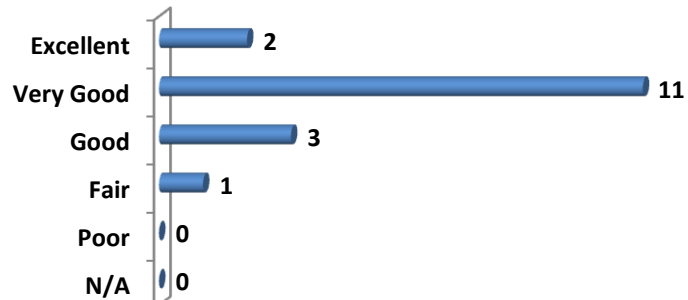
### Communication Skills



### Academic Preparation



### Work Experience





Please select the majors of the students/alumni you interviewed while on campus:

| Major                                | Response Total | Response Percent |
|--------------------------------------|----------------|------------------|
| Marketing                            | 8              | 50%              |
| Accounting                           | 4              | 25%              |
| Electrical Engineering               | 4              | 25%              |
| Mechanical Engineering               | 4              | 25%              |
| Business Economics                   | 3              | 19%              |
| Civil Engineering                    | 3              | 19%              |
| Economics                            | 3              | 19%              |
| Finance                              | 3              | 19%              |
| Operations Management                | 3              | 19%              |
| Communication                        | 2              | 12%              |
| Entrepreneurship                     | 2              | 12%              |
| History                              | 2              | 12%              |
| Political Science                    | 2              | 12%              |
| Adolescence to Young Adult Education | 1              | 6%               |
| Biochemistry                         | 1              | 6%               |
| Biology                              | 1              | 6%               |
| Chemistry                            | 1              | 6%               |
| Chemical Engineering                 | 1              | 6%               |
| Computer Information Systems         | 1              | 6%               |
| Computer Science                     | 1              | 6%               |
| Electronic Engineering Technology    | 1              | 6%               |
| English                              | 1              | 6%               |
| French                               | 1              | 6%               |
| International Studies                | 1              | 6%               |
| Management Information Systems       | 1              | 6%               |
| Mechanical Engineering Technology    | 1              | 6%               |
| Pre-Dentistry                        | 1              | 6%               |
| Pre-Medicine                         | 1              | 6%               |
| Psychology                           | 1              | 6%               |

**Advice, comments, or suggestions to pass along to students/alumni:**

Continue to take on as many internship opportunities as possible.

The students have been prepared and once here, have done well.

Be proactive in seeking career opportunities; don't always rely that opportunities will fall in your lap.

The students were great, really enjoyed recruiting at UD.