

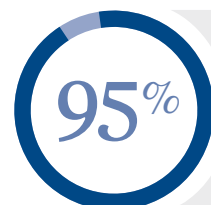
# The School of Business Administration

CAREER SERVICES | FLYER FIRST DESTINATION SURVEY | 2016-2017



## FIRST DESTINATION AFTER GRADUATION

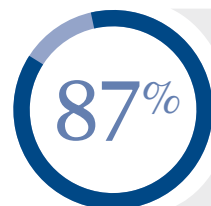
| Destination                           | Responses | Percentages |
|---------------------------------------|-----------|-------------|
| New Job                               | 318       | 73%         |
| Enrolled in Graduate School           | 68        | 16%         |
| Post-graduation Internship            | 6         | 1%          |
| Continuing Current Position           | 4         | 1%          |
| Military                              | 4         | 1%          |
| Temporary/Contract work assignment    | 4         | 1%          |
| Pursuing Personal Interests           | 3         | 1%          |
| Self-employed/Entrepreneur            | 2         | <1%         |
| Volunteer or Service Program          | 2         | <1%         |
| Freelance                             | 0         | 0%          |
| Actively seeking work                 | 17        | 4%          |
| Actively seeking additional education | 2         | <1%         |
| Not sure                              | 4         | 1%          |



**Success Rate**



**Total Responses**



**Knowledge Rate**



**Attending graduate school full-time or part-time**

Survey data includes graduates from August 2016 | December 2016 | May 2017

\*Knowledge rate indicates the inclusion of multiple sources of data



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Class of 2016 - 2017 Information | 1  
 Employment Destinations and Average Salary | 4  
 Graduate School Attendance | 18

# 98%

## WORKING WITHIN CHOSEN FIELD OR A STEPPING STONE TOWARD IT

### MOST EFFECTIVE RESOURCES USED TO FIND A JOB

| Resources                       | Responses  | Percentage |
|---------------------------------|------------|------------|
| Internship                      | 48         | 24%        |
| Networking                      | 35         | 17%        |
| Previously worked for Employer  | 34         | 17%        |
| Family/Personal contacts        | 15         | 7%         |
| LinkedIn                        | 12         | 6%         |
| Company/Employer website        | 9          | 5%         |
| Faculty                         | 8          | 4%         |
| On-Campus Interviews            | 8          | 4%         |
| Other Internet job posting site | 7          | 3%         |
| Hire a Flyer job postings       | 6          | 3%         |
| Contacted Employer directly     | 5          | 3%         |
| UD Career Fair(s)               | 5          | 3%         |
| Cooperative Education           | 3          | 1%         |
| Employment agency (Head Hunter) | 2          | 1%         |
| Job Shadowing                   | 2          | 1%         |
| Company Presentation/Seminar    | 1          | <1%        |
| Other Career Fair(s)            | 1          | <1%        |
| Education Interview Day         | 0          | 0%         |
| Volunteer/Service               | 0          | 0%         |
| <b>Total Responses</b>          | <b>201</b> |            |

**EXPERIENTIAL EDUCATION PARTICIPATION**

| <b>Participated in:</b>                                  | <b>Responses</b> | <b>Percentage</b> |
|--|------------------|-------------------|
| Internship   | 371              | 68%               |
| On-campus job  | 91               | 17%               |
| Flyer Enterprises Position                               | 27               | 5%                |
| Unpaid career-related experience with a center on campus | 21               | 4%                |
| Volunteer, Service Learning Internship                   | 15               | 3%                |
| Co-op Position   | 7                | 1%                |
| Research or Teaching Assistant                           | 3                | 1%                |
| Graduate Assistantship                                   | 1                | <1%               |
| Student Teaching   | 0                | 0%                |
| None of the above  | 9                | 2%                |
| <b>Total Responses</b>                                   | <b>545</b>       |                   |

**EMPLOYMENT OVERVIEW**

| <b>Respondent considers job to be:</b> | <b>Responses</b> | <b>Percentage</b> |
|--|------------------|-------------------|
| Within Chosen Field                    | 311              | 92%               |
| Stepping Stone Toward Chosen Field     | 21               | 6%                |
| Outside Chosen Field                   | 8                | 2%                |
| <b>Total Responses</b>                 | <b>340</b>       |                   |

| <b>The job is:</b>     | <b>Responses</b> | <b>Percentage</b> |
|------------------------|------------------|-------------------|
| Full-time              | 332              | 98%               |
| Part-time              | 7                | 2%                |
| Other                  | 1                | 0%                |
| <b>Total Responses</b> | <b>340</b>       |                   |

**EMPLOYMENT AND SALARY BREAKDOWN BY MAJOR****Accounting**

LOW  
\$32,500

AVERAGE  
\$50,446

HIGH  
\$59,000

|   |                        |                               |
|---|------------------------|-------------------------------|
| Akorn Pharmaceuticals                         | Lake Forest, IL        | Accountant                    |
| Barnes Wendling CPA's                         | Cleveland, OH          | Staff Accountant              |
| Brixey & Meyer                                | Columbus, OH           | Staff Accountant              |
| Cintas  | Mason, OH              | Staff Accountant              |
| Cleveland Cavaliers                           | Cleveland, OH          | Accounting Seasonal Assistant |
| Cloudparticle Ultimate Smart Devices Solution | Mountain View, CA      | Accounting Intern             |
| Deloitte                                      | Cincinnati, OH         | Tax Consultant                |
| Deloitte                                      | Cincinnati, OH         | Staff Auditor                 |
| Deloitte                                      | Cleveland, OH          | Audit Staff                   |
| EY  | Cleveland, OH          | Staff Accountant              |
| EY  | Columbus, OH           | Tax Associate                 |
| EY  | Columbus, OH           | Tax Staff                     |
| EY  | San Diego, CA          | Auditing Staff                |
| FMI Medical Systems                           | Solon, OH              | Accounting Assistant          |
| General Electric Aviation                     | Prague, Czech Republic | Financial Management Program  |
| Grant Thornton                                | Cincinnati, OH         | Audit Staff Accountant        |
| Grant Thornton                                | Cincinnati, OH         | Audit Associate               |
| Grant Thornton                                | Shanghai, China        | Audit Accountant              |
| Illinois Brick                                | Champaign, IL          | Assistant Credit Analyst      |
| Ivy Media Corporation                         | Boston, MA             | Accountant                    |
| JLL   | Chicago, IL            | Accounting Associate          |
| KPMG  | Chicago, IL            | Audit Staff Accountant        |
| McRoberts & Associates CPAs                   | Kettering, OH          | Tax Preparer                  |
| Moss Adams                                    | Seattle, WA            | Auditor                       |
| Peoples National Bank                         | New Lexington, OH      | Credit Analyst                |
| Plante Moran                                  | Chicago, IL            | Audit Staff                   |
| Plante Moran                                  | Columbus, OH           | Audit Staff Member            |
| Plante Moran                                  | Elgin, IL              | Assurance Accountant          |
| PNC   | Pittsburgh, PA         | Finance                       |

**\*Accounting (cont.)**

|                                |                 |   |
|--------------------------------|-----------------|---|
| PPG                            | Chillicothe, OH | Finance Leadership Development Associate          |
| PricewaterhouseCoopers         | Atlanta, GA     | Deals Valuation Associate                         |
| PricewaterhouseCoopers         | Cincinnati, OH  | Analytics Associate, Advanced Risk and Compliance |
| PricewaterhouseCoopers         | Cincinnati, OH  | Tax Associate                                     |
| Riegel Financial Group         | Dayton, OH      | Accountant  |
| Rose Community Management      | Cleveland, OH   | Accounts Receivable Department                    |
| Sherwin-Williams               | Cleveland, OH   | Field Auditor                                     |
| Tellon Trading                 | Atlanta, GA     | Financial Analyst Intern                          |
| United States Army             | United States   | Officer   |
| Warren County Auditor's Office | Lebanon, OH     | Deputy Auditor                                    |

**Business Economics**



|                                |                    |  |
|--------------------------------|--------------------|--|
| Ace Hardware Corporation       | Oak Brook, IL      | Supply Chain Replenishment Planner                               |
| CBOE Options Exchange          | Chicago, IL        | Programmer Analyst, Statistical Analysis                         |
| Charles Schwab                 | Denver, CO         | Associate Financial Service Professional                         |
| Charles Schwab                 | Indianapolis, IN   | Financial Consultant Academy Participant                         |
| Courtland Partners             | Cleveland, OH      | Data Analyst   |
| Donegal Insurance Agency       | Dayton, OH         | Insurance Agent  |
| Elite SEM Marketing Agency     | Los Angeles, CA    | Paid Search Account Manager                                      |
| Franklin Templeton Investments | Rancho Cordova, CA | Sales Associate  |
| Interactive Brokers            | Chicago, IL        | New Accounts Specialist  |
| Johnson Investment Counsel     | Cincinnati, OH     | Portfolio Manager Assistant                                      |
| Lancaster Pollard              | Columbus, OH       | Asset Management Specialist                                      |
| McKinsey & Company             | Chicago, IL        | Business Analyst   |
| Merrill Lynch                  | Chicago, IL        | Financial Advisor, PMD Program                                   |
| Nationwide Financial           | Columbus, OH       | Financial Services Analyst                                       |
| Northern Trust                 | Chicago, IL        | Associate Accountant   |
| Peoples National Bank          | New Lexington, OH  | Credit Analyst   |
| PNC                            | Cleveland, OH      | Institutional Asset Management Analyst, Financial Services Group |
| Quicken Loans                  | Cleveland, OH      | Mortgage Banker  |

## Entrepreneurship

LOW  
\$25,000

AVERAGE  
\$47,714

HIGH  
\$58,000

| LOW                           | AVERAGE                 | HIGH                                      |
|-------------------------------|-------------------------|---|
| Acceptd                       | Columbus, OH            | Account Manager                           |
| Allstate Insurance            | Northbrook, IL          | Local Presence Team Coordinator           |
| American Telecast Products    | Exton, PA               | Marketing Analyst                         |
| Applied Medical Technology    | Brecksville, OH         | Associate Sales Representative            |
| Chonradsadornumrung School    | Chonburi, Thailand      | English Teacher                           |
| Cincinnati Insurance Company  | Cincinnati, OH          | Commercial Lines Underwriter              |
| Commuter Ads                  | Dayton, OH              | Marketing Account Director                |
| Costco Wholesale              | Schaumburg, IL          | Cashier                                   |
| Coyote Logistics              | Ann Arbor, MI           | National Account Manager Sales Trainee    |
| Coyote Logistics              | Chicago, IL             | National Account Manager                  |
| Crown Equipment               | Cleveland, OH           | Account Representative, Lift Trucks       |
| e3 Consulting                 | San Juan, PR            | Consultant                                |
| Fairborn Equipment            | Lebanon, OH             | Aftermarket Sales Representative          |
| Fifth Third Bank              | Cincinnati, OH          | Commercial Leadership Program Participant |
| Golin                         | Chicago, IL             | Healthcare Intern                         |
| KnowledgeHound                | Chicago, IL             | Client Success Associate                  |
| Main Sequence Technology      | Cleveland, OH           | Software Consultant                       |
| Mutual Capital Partners       | Cleveland, OH           | Venture Capital Analyst                   |
| National Property Inspections | Pickerington, OH        | Owner and Marketing                       |
| New Zealand Ski Fields        | Queenstown, New Zealand | Guest Services Associate                  |
| Nielsen                       | Chicago, IL             | Commercial Emerging Leaders Program       |
| Passov Real Estate            | Beachwood, OH           | Marketing                                 |
| Pepper Construction           | Chicago, IL             | Business Analyst                          |
| PepsiCo                       | Indianapolis, IN        | Sales & Customer Relationship Associate   |
| Performance Health            | Columbia, MD            | Associate National Account Manager        |
| PNC                           | Pittsburgh, PA          | Asset Management Analyst                  |
| SpyGlass                      | Westlake, OH            | Business Development Manager              |
| Target                        | Cincinnati, OH          | Executive Human Resources Team Leader     |
| Thomson Reuters               | Los Angeles, CA         | Go To Market Associate Program            |
| VanDevere Auto Group          | Akron, OH               | Car Salesman                              |

**\*Entrepreneurship (cont.)**

|                     |                  |  |
|---------------------|------------------|--|
| Vanguard            | Malvern, PA      | Associate                              |
| Vanguard            | Philadelphia, PA | Associate                              |
| Wolf Point Advisors | Chicago, IL      | Sales Associate                        |
| Xerox               | Cincinnati, OH   | Graphic Communications Sales Associate |

**Finance**



|  |                       |  |
|--|-----------------------|--|
| ActiveCampaign                             | Chicago, IL           | Business Development Representative            |
| AML RightSource                            | Hudson, OH            | Analyst  |
| AmTrust Financial Services                 | Cleveland, OH         | Business System Analyst                        |
| AmTrust Financial Services                 | Cleveland, OH         | Business Analyst                               |
| Aon  | Chicago, IL           | Associate Broker                               |
| Applied Medical Technology                 | Brecksville, OH       | Associate Sales Representative                 |
| Avalon Risk Management Insurance Agency    | Elk Grove Village, IL | Surety Underwriter                             |
| BlackRock                                  | New York City, NY     | Analyst  |
| BlackRock                                  | Princeton, NJ         | Investments and Portfolio Solutions Consultant |
| Bloomberg                                  | New York City, NY     | Equity Research Associate                      |
| Brooks & Stafford Company                  | Cleveland, OH         | Social Media Marketer                          |
| C. H. Robinson                             | Columbus, OH          | Account Manager                                |
| Cardinal Health                            | Columbus, OH          | Pricing Research Analyst                       |
| Change Healthcare                          | Nashville, TN         | Process Excellence                             |
| Charles Schwab                             | Denver, CO            | Associate Financial Service Professional       |
| Charles Schwab                             | Indianapolis, IN      | Financial Consultant Academy Participant       |
| Chicago Anchors for a Strong Economy       | Chicago, IL           | Business Analyst                               |
| Chicago City Council, Committee on Finance | Chicago, IL           | Legislative Aide                               |
| Cincinnati Insurance Company               | Cincinnati, OH        | Life Field Representative                      |
| Clearsulting                               | Cleveland, OH         | Analyst  |
| Columbia Bank New Jersey                   | Fair Lawn, NJ         | Consumer Loan Processor                        |
| Congressional Bank                         | Columbus, OH          | Account Manager                                |
| Contingent Network Services                | Cincinnati, OH        | Financial Analysis Intern                      |
| Crowe Horwath                              | Chicago, IL           | Staff Consultant                               |

**\*Finance (cont.)**

|  |                       |  |
|--|-----------------------|--|
| Crowe Horwath                                | Columbus, OH          | Risk Consultant                                    |
| Crown Equipment                              | Cleveland, OH         | Account Representative, Sales Department           |
| Division-D                                   | Chicago, IL           | Account Executive                                  |
| Donegal Insurance Agency                     | Dayton, OH            | Insurance Agent                                    |
| Earle M Jorgensen                            | Cincinnati, OH        | Sales Associate                                    |
| Ease Logistics Transportation and Consulting | Dublin, OH            | Accountant   |
| Edward Jones                                 | Tempe, AZ             | Financial Advisor Career Development Program       |
| FactSet Research Systems                     | Chicago, IL           | Consultant   |
| FactSet Research Systems                     | Chicago, IL           | Consultant   |
| Fifth Third Bank                             | Chicago, IL           | Personal Banker                                    |
| Fifth Third Bank                             | Cincinnati, OH        | Risk Leadership Participant                        |
| Fifth Third Bank                             | Cincinnati, OH        | Commercial Leadership Program Participant          |
| First American Bank                          | Elk Grove Village, IL | Commercial Leadership Trainee                      |
| First Republic Bank                          | Boston, MA            | Client and Consumer Services Associate             |
| FMI Medical Systems                          | Solon, OH             | Accounting Assistant                               |
| Forester Financial                           | Cincinnati, OH        | Financial Advisor                                  |
| Franklin Templeton Investments               | Rancho Cordova, CA    | Sales Associate                                    |
| Gallagher Insurance                          | Rolling Meadows, IL   | Data Analyst                                       |
| Gartner                                      | Fort Myers, FL        | Account Executive                                  |
| General Electric Aviation                    | Cincinnati, OH        | Operations Management Leadership Program Associate |
| Indiana Department of Financial Institutions | Indianapolis, IN      | Level IV State Examiner                            |
| InteliSecure                                 | Charlotte, NC         | Business Development Manager                       |
| Interactive Brokers                          | Chicago, IL           | New Accounts Specialist                            |
| Invacare Corporation                         | Solon, OH             | Marketing Specialist                               |
| Ipreo  | Nashville, TN         | Junior Financial Analyst                           |
| Ipreo  | Nashville, TN         | Data Management Analyst                            |
| Johnson Investment Counsel                   | Cincinnati, OH        | Portfolio Manager Assistant                        |
| JPMorgan Chase                               | Chicago, IL           | Analyst  |
| JPMorgan Chase                               | Chicago, IL           | Analyst  |
| JPMorgan Chase                               | Chicago, IL           | Asset Management Analyst                           |
| JPMorgan Chase                               | Denver, CO            | Analyst  |
| JPMorgan Chase                               | Louisville, KY        | Analyst  |
| JPMorgan Chase                               | New York City, NY     | Financial Analyst                                  |
| JPMorgan Chase                               | Palm Beach, FL        | Analyst  |



**\*Finance (cont.)**

|                                 |                         |   |
|---------------------------------|-------------------------|---|
| KPMG                            | Chicago, IL             | Audit Staff Accountant  |
| Marcus & Millichap              | Chicago, IL             | Investment Real Estate Broker                                       |
| McGregor Metalworking Companies | Springfield, OH         | Cost Accountant   |
| McRoberts & Associates CPAs     | Kettering, OH           | Tax Preparer  |
| Merrill Lynch                   | Chicago, IL             | Financial Advisor, PMD Program                                      |
| Merrill Lynch                   | New York City, NY       | Global Wealth and Investment Management                             |
| Motorists Insurance Group       | Columbus, OH            | Investment Accountant   |
| Mutual Capital Partners         | Cleveland, OH           | Venture Capital Analyst   |
| National Property Inspections   | Pickerington, OH        | Owner and Marketing   |
| National Securities             | Chicago, IL             | Junior Partner  |
| National Securities             | Chicago, IL             | Junior Financial Advisor  |
| Nationwide Financial            | Columbus, OH            | Financial Services Analyst  |
| Navy Federal Credit Union       | Vienna, VA              | Member Research Coordinator   |
| New Zealand Ski Fields          | Queenstown, New Zealand | Guest Services Associate  |
| North Star Resource Group       | Cincinnati, OH          | Financial Advisor   |
| Northern Trust                  | Chicago, IL             | Analyst, Middle Office Trade Processing                             |
| Northern Trust                  | Chicago, IL             | Securities Pricing Analyst  |
| Northern Trust                  | Chicago, IL             | Associate Accountant  |
| One America                     | Indianapolis, IN        | Actuarial Student II  |
| Oriental Bank                   | Hato Rey, PR            | Banking Trainee   |
| PEL Supply Company              | Cleveland, OH           | Data Center Technician  |
| Personal Capital                | Denver, CO              | Associate Vice President  |
| Plante Moran                    | Chicago, IL             | Audit Staff   |
| PNC                             | Cleveland, OH           | Institutional Asset Management<br>Analyst, Financial Services Group |
| PNC                             | Indianapolis, IN        | Institutional Asset Management Analyst                              |
| PNC                             | Pittsburgh, PA          | Technology Development Program Analyst                              |
| PolyOne                         | Avon Lake, OH           | IT Leadership Program   |
| Premier Asset Management        | Chicago, IL             | Investment Trade Support Analyst                                    |
| Press-Marketplace               | Monclova, OH            | Owner and Founder   |
| PricewaterhouseCoopers          | Atlanta, GA             | Deals Valuation Associate   |
| Quartet Nail Manufacturing Co   | Beijing, China          | Assistant General Manager   |
| Reynolds and Reynolds           | Dayton, OH              | Account Manager Trainee, Naked<br>Lime Marketing                    |
| Risk Placement Services         | Alpharetta, GA          | Casualty Associate Broker   |
| Rosenthal Collins Group         | Chicago, IL             | Trader  |

**\*Finance (cont.)**

|                                  |                      |  |
|----------------------------------|----------------------|--|
| Rush Enterprises                 | Cincinnati, OH       | Management Trainee                           |
| Ryder System                     | Columbus, OH         | Rental Management Trainee                    |
| San Francisco 49ers              | San Francisco, CA    | Football Cornerback                          |
| Sapient Global Markets           | New York City, NY    | Business Associate                           |
| SC&H Group                       | Columbia, MD         | Business Performance Management Associate    |
| Skylight Financial Group         | Cleveland, OH        | Financial Planner                            |
| Taggy Rutherford Financial Group | Omaha, NE            | Assistant                                    |
| Tellon Trading                   | Atlanta, GA          | Financial Analyst Intern                     |
| Tellon Trading                   | Atlanta, GA          | Financial Analyst Intern                     |
| Tellon Trading                   | Norcross, GA         | Financial Analyst Intern                     |
| Tharawat Holding Company         | Riyadh, Saudi Arabia | Trainee                                      |
| Thomson Reuters                  | Los Angeles, CA      | Go To Market Associate Program               |
| Tier1 Performance Solutions      | Cincinnati, OH       | Associate Consultant                         |
| Town Bank                        | Hartland, WI         | Credit Analyst                               |
| UCT International                | Jamaica, NY          | Financial Analyst                            |
| Uline                            | Pleasant Prairie, WI | Financial Analyst                            |
| United States Air Force          | Dayton, OH           | Trainee- Budget Analyst                      |
| VALIC                            | Sidney, OH           | Financial Advisor Sales Assistant            |
| Vanguard                         | Malvern, PA          | Associate                                    |
| Vanguard                         | Philadelphia, PA     | Associate                                    |
| Vera Bradley                     | Fort Wayne, IN       | Product Content Coordinator                  |
| Westfield Insurance              | Cleveland, OH        | Graduate Development Program, Surety Trainee |
| WH Trading                       | Chicago, IL          | Trader Trainee                               |
| Wintrust Financial Corporation   | Chicago, IL          | Financial Credit Analyst                     |

**International Business**

|                       |                      |                                 |
|-----------------------|----------------------|---------------------------------|
| Courtland Partners    | Cleveland, OH        | Data Analyst                    |
| Crown Equipment       | Cincinnati, OH       | Sales Representative            |
| DHL                   | Columbus, OH         | Implementation Analyst          |
| LexisNexis            | Dayton, OH           | Product Specialist              |
| Manchester Industries | Grand Rapids, MI     | Customer Service Representative |
| Tellon Trading        | Atlanta, GA          | Financial Analyst Intern        |
| Uline                 | Pleasant Prairie, WI | Financial Analyst               |

## International Business Management

LOW AVERAGE HIGH  
**\$30,000** **\$44,050** **\$65,000**

|  |                       |                                    |
|--|-----------------------|------------------------------------|
| Al-Mallah Paper Industries Factory       | Jeddah, Saudi Arabia  | Vice President                     |
| Aon                                      | Chicago, IL           | Associate Broker                   |
| Burlington Northern Santa Fe             | Fort Worth, TX        | Human Resources Management Trainee |
| Cmax Advisors                            | Dayton, OH            | Recruiter                          |
| e3 Consulting                            | San Juan, PR          | Consultant                         |
| Gartner                                  | Dallas, TX            | Campus Project Specialist          |
| Kilauea Pest Control                     | Kailua, HI            | Accounts Receivable Specialist     |
| Leukemia and Lymphoma Society            | Cincinnati, OH        | Outreach Assistant                 |
| MillerCoors                              | Detroit, MI           | Sales Representative               |
| Premier Asset Management                 | Chicago, IL           | Investment Trade Support Analyst   |
| Southwest Airlines                       | Dallas, TX            | Pricing Analyst                    |
| Tailored Healthcare Staffing             | Cincinnati, OH        | Nurse Recruiter                    |
| Universidad de Costa Rica Club de Futbol | San Pedro, Costa Rica | Midfielder Soccer Player           |

## Leadership

|                    |              |                                    |
|--------------------|--------------|------------------------------------|
| Performance Health | Columbia, MD | Associate National Account Manager |
| RetireMEDiQ        | Dayton, OH   | Client Advisor                     |

## Management Information Systems

LOW AVERAGE HIGH  
**\$45,000** **\$55,962** **\$82,000**

|                            |               |  |
|----------------------------|---------------|--|
| Abercrombie & Fitch        | Columbus, OH  | Leadership Development Program           |
| AmTrust Financial Services | Cleveland, OH | Business System Analyst                  |
| AmTrust Financial Services | Cleveland, OH | Business Analyst                         |
| BMO Financial Group        | Chicago, IL   | Business Analyst                         |
| CBOE Options Exchange      | Chicago, IL   | Programmer Analyst, Statistical Analysis |
| CCC Information Services   | Chicago, IL   | Business Consulting Analyst              |

**\*Management Information Systems (cont.)**

|                              |                      |   |
|------------------------------|----------------------|---|
| Dayton Freight               | Dayton, OH           | IT Analyst  |
| DHL                          | Columbus, OH         | Implementation Analyst  |
| EY                           | Cleveland, OH        | Staff Accountant  |
| Fifth Third Bank             | Cincinnati, OH       | Information Technology Leadership Program                           |
| First Energy                 | Akron, OH            | Business Analyst  |
| Fooda                        | Chicago, IL          | Mobile Engineer   |
| Gallagher Insurance          | Rolling Meadows, IL  | Data Analyst  |
| Gartner                      | Fort Myers, FL       | Account Executive   |
| General Electric Aviation    | Cincinnati, OH       | Digital Technology Leadership Program                               |
| Hub Group                    | Oak Brook, IL        | Associate Business System Analyst                                   |
| JPMorgan Chase               | Columbus, OH         | Business Analyst  |
| Latcha+Associates            | Farmington Hills, MI | Data Analyst  |
| Midmark                      | Versailles, OH       | Helpdesk and Exchange Technician                                    |
| Morningstar                  | Chicago, IL          | IT Service Desk Analyst   |
| Paycor                       | Cincinnati, OH       | Associate Program Manager   |
| PNC                          | Pittsburgh, PA       | Technology Development Program Associate                            |
| PNC                          | Pittsburgh, PA       | Technology Development Program                                      |
| PNC                          | Pittsburgh, PA       | Technology Development Program Analyst                              |
| PolyOne                      | Avon Lake, OH        | IT Leadership Program   |
| PricewaterhouseCoopers       | Cincinnati, OH       | Analytics Associate, Advanced Risk and Compliance                   |
| Reynolds and Reynolds        | Dayton, OH           | Technical Data Analyst  |
| Ricoh USA                    | Chicago, IL          | Business Analyst Software and Strategic Solutions                   |
| State of Ohio Auditor Office | Cleveland, OH        | Assistant IT Auditor  |
| Stryker                      | Indianapolis, IN     | Associate Integration Specialist                                    |
| Talener                      | Chicago, IL          | Relationship Manager  |
| United Airlines              | Chicago, IL          | Associate Analyst, IT Operations Application Performance Management |
| West Monroe Partners         | Chicago, IL          | Service Desk Analyst  |
| Yelp                         | Chicago, IL          | Junior Account Executive  |

## Marketing

LOW  
\$24,000

AVERAGE  
\$45,209

HIGH  
\$65,000

| LOW<br>\$24,000                      | AVERAGE<br>\$45,209 | HIGH<br>\$65,000                                      |
|--------------------------------------|---------------------|---|
| Abercrombie & Fitch                  | Columbus, OH        | Leadership Development Program                        |
| Acadia Lead Management Services      | Dayton, OH          | Digital Marketing Specialist                          |
| ActiveCampaign                       | Chicago, IL         | Business Development Representative                   |
| ADP                                  | Chicago, IL         | Associate District Manager, Small Business Services   |
| ADP                                  | Dayton, OH          | Associate District Manager, Small Business Consultant |
| Aerotek                              | Dayton, OH          | Recruiter   |
| American Marketing & Publishing      | Chicago, IL         | Digital Account Manager                               |
| American Telecast Products           | Exton, PA           | Marketing Analyst                                     |
| Aon                                  | Philadelphia, PA    | Direct Marketing Specialist                           |
| Applied Medical Technology           | Brecksville, OH     | Associate Sales Representative                        |
| Arthur J. Gallagher & Co             | Cincinnati, OH      | Account Executive                                     |
| Ashley Ward                          | Cincinnati, OH      | Sales Representative                                  |
| Assistance in Marketing              | Cincinnati, OH      | Associate Project Director                            |
| Associated Materials                 | Portland, OR        | Management Training Program                           |
| Augusts Marketing                    | Columbus, OH        | Account Manager                                       |
| Bechtel Plant Machinery, inc         | Pittsburgh, PA      | Contracts Professional                                |
| Boston Beer Company                  | Chicago, IL         | Brewery Representative                                |
| CAI Insurance Agency                 | Cincinnati, OH      | Digital Marketing Specialist                          |
| cars.com                             | Chicago, IL         | Inside Digital Media Representative                   |
| Central Ohio Primary Care            | Columbus, OH        | Marketing Intern                                      |
| Chicago Anchors for a Strong Economy | Chicago, IL         | Business Analyst                                      |
| Chonradsadornumrung School           | Chonburi, Thailand  | English Teacher                                       |
| Cincinnati Insurance Company         | Cincinnati, OH      | Commercial Lines Underwriter                          |
| Cintas                               | Hazelwood, MO       | New Account Installation Specialist                   |
| Cleveland Indians                    | Cleveland, OH       | Communication Intern                                  |
| Commuter Ads                         | Dayton, OH          | Marketing Account Director                            |
| Congressional Bank                   | Tampa, FL           | Mortgage Banker                                       |
| Costco Wholesale                     | Schaumburg, IL      | Cashier   |
| Coyote Logistics                     | Ann Arbor, MI       | National Account Manager Sales Trainee                |

**\*Marketing (cont.)**

|                                |                      |   |
|--------------------------------|----------------------|---|
| Coyote Logistics               | Chicago, IL          | Account Manager                                       |
| Coyote Logistics               | Chicago, IL          | National Account Manager Sales Trainee                |
| Crown Equipment                | Chicago, IL          | Sales Representative                                  |
| Crown Equipment                | Cincinnati, OH       | Sales Representative                                  |
| Crown Equipment                | Cleveland, OH        | Account Representative, Lift Trucks                   |
| Crown Equipment                | Columbus, OH         | Customer Service Sales Representative,<br>Lift Trucks |
| Crown Equipment                | Denver, CO           | Customer Service Sales Representative                 |
| Crown Equipment                | Pittsburgh, PA       | Account Representative                                |
| Crown Equipment                | Raleigh, NC          | Sales Representative                                  |
| CVS/Caremark                   | Northbrook, IL       | Account Manager                                       |
| Dell                           | Boston, MA           | Sales Account Manager                                 |
| Delphi                         | Kokomo, IN           | Materials and PC Scheduler                            |
| Demand Drive                   | Boston, MA           | Sales Development Representative                      |
| Division-D                     | Chicago, IL          | Account Executive                                     |
| Evolve Vacation Rental Network | Denver, CO           | Homeowner Support Specialist                          |
| FactSet Research Systems       | Chicago, IL          | Consultant  |
| Fortitude Systems              | Falls Church, VA     | Recruiter   |
| Gage Marine                    | Lake Geneva, WI      | Marketing Coordinator                                 |
| Gartner                        | Arlington, VA        | Business Development Associate,<br>Talent Assessment  |
| Gartner                        | Chicago, IL          | Account Management Specialist                         |
| Gartner                        | Fort Myers, FL       | Account Manager                                       |
| Gartner                        | Fort Myers, FL       | Account Manager                                       |
| Gartner                        | Fort Myers, FL       | Account Executive                                     |
| Golin                          | Chicago, IL          | Healthcare Intern                                     |
| Henry Schein                   | Philadelphia, PA     | Equipment and Design Specialist                       |
| Hewlett Packard Enterprise     | Plano, TX            | Inside Sales Account Manager                          |
| HMT Associates                 | Cleveland, OH        | Account Coordinator                                   |
| Hot Spring Spas                | Dayton, OH           | Digital Marketing Specialist                          |
| IBM                            | Columbus, OH         | Client Relationship Representative                    |
| Insight Global                 | New York City, NY    | Recruiter   |
| Interactive Brokers            | Chicago, IL          | Junior Compliance Associate                           |
| Invacare Corporation           | Solon, OH            | Marketing Specialist                                  |
| KnowledgeHound                 | Chicago, IL          | Client Success Associate                              |
| Latcha+Associates              | Farmington Hills, MI | Data Analyst  |

**\*Marketing (cont.)**

|                              |                   |   |
|------------------------------|-------------------|---|
| Leisure Lawn                 | Dayton, OH        | Inside/Outside Sales                              |
| LexisNexis                   | Dayton, OH        | Product Specialist                                |
| LexisNexis                   | Dayton, OH        | Sales Development Representative                  |
| LexisNexis                   | Dayton, OH        | Sales Development Representative                  |
| LexisNexis                   | Miamisburg, OH    | Sales Development Representative                  |
| Lunne Marketing Group        | Dayton, OH        | Associate Account Executive                       |
| Main Sequence Technology     | Cleveland, OH     | Software Consultant                               |
| Marianist PULSE              | Dayton, OH        | PULSE Service Volunteer                           |
| Marriott International       | Bethesda, MD      | Senior Program Specialist                         |
| MAS Event + Design           | Brooklyn, NY      | Event Manager                                     |
| Medical College of Wisconsin | Milwaukee, WI     | Events Coordinator                                |
| Medical Staffing Options     | Columbus, OH      | Nurse Recruiter                                   |
| Metal Resource Solutions     | McHenry, IL       | Inside Sales                                      |
| MillerCoors                  | Cincinnati, OH    | Sales Representative                              |
| MillerCoors                  | Detroit, MI       | Sales Representative                              |
| Miller-Valentine Group       | Cincinnati, OH    | Development Analyst                               |
| Nielsen                      | Chicago, IL       | Commercial Emerging Leaders Program               |
| Osterman & Company           | Chicago, IL       | Outside Sales Rep                                 |
| Owens Corning                | Toledo, OH        | Sales Development Representative                  |
| Paychex                      | Raleigh, NC       | Outside Sales Consultant                          |
| Paycor                       | Cincinnati, OH    | Sales Development Representative                  |
| Paycor                       | Cincinnati, OH    | Associate Program Manager                         |
| PepsiCo                      | Indianapolis, IN  | Sales & Customer Relationship Associate           |
| PERQ                         | Indianapolis, IN  | Marketing Coordinator                             |
| Personal Trainer             | Carmel, IN        | Personal Trainer                                  |
| PLS Logistics Service        | Pittsburgh, PA    | Account Executive Trainee                         |
| PNC                          | Downers Grove, IL | Mortgage Loan Originator                          |
| PNC                          | Indianapolis, IN  | Treasury Analyst                                  |
| PNC                          | Pittsburgh, PA    | Asset Management Analyst                          |
| PowerPost                    | St. Louis, MO     | Client Success Coordinator                        |
| Private Family               | Centerville, OH   | Personal Assistant                                |
| Reynolds and Reynolds        | St. Louis, MO     | Software Implementation Specialist                |
| Ricoh USA                    | Chicago, IL       | Business Analyst Software and Strategic Solutions |
| Roppe Corporation            | Fostoria, OH      | Technical Maintenance Specialist                  |
| Seven Hills Promotions       | Cincinnati, OH    | Entry Level                                       |

**\*Marketing (cont.)**

|                             |                    |   |
|-----------------------------|--------------------|---|
| Southwest Airlines          | Dallas, TX         | Pricing Analyst                                   |
| Standard Motor Products     | Long Island, NY    | Sales Trainee                                     |
| Starcom                     | Chicago, IL        | Media Associate                                   |
| TEKsystems                  | Chicago, IL        | Technical Recruiter                               |
| TEKsystems                  | Chicago, IL        | Technical Recruiter                               |
| TEKsystems                  | Chicago, IL        | Digital and Creative Recruiter                    |
| TEKsystems                  | Columbus, OH       | Technical Recruiter                               |
| TEKsystems                  | Louisville, KY     | Technical Recruiter                               |
| Tellon Trading              | Atlanta, GA        | Financial Analyst Intern                          |
| The Walt Disney Company     | Orlando, FL        | Merchandising and Sales Representative            |
| Thomson Reuters             | Ann Arbor, MI      | Payroll Associate                                 |
| Tom James Company           | Pittsburgh, PA     | Sales Professional                                |
| TriComB2B                   | Dayton, OH         | Client Services Coordinator                       |
| United States Army          | Fort Lee, VA       | Second Lieutenant   Transportation & Logistics    |
| United States Marine Corps  | Quantico, VA       | Second Lieutenant                                 |
| Unity Health Network        | Cuyahoga Falls, OH | Communication Specialist                          |
| University of Pittsburgh    | Pittsburgh, PA     | Financial Assistant, Religious Studies Department |
| Valentina                   | Chicago, IL        | Sales Associate                                   |
| VelocityEHS                 | Chicago, IL        | Sales Associate                                   |
| Vera Bradley                | Fort Wayne, IN     | Product Content Coordinator                       |
| Victory Packaging           | Louisville, KY     | Sales Representative                              |
| Vivial                      | Kettering, OH      | Digital Account Coordinator                       |
| Walker Sands Communications | Chicago, IL        | Media Relations Specialist                        |
| Warby Parker                | Nashville, TN      | Customer Experience Advisor                       |
| Wards Auto                  | Southfield, MI     | Automotive Data Analyst                           |
| Westfield Insurance         | Cleveland, OH      | Graduate Development Program, Surety Trainee      |
| Xerox                       | Cincinnati, OH     | Graphic Communications Sales Associate            |
| Zachary Confections         | Frankfort, IN      | Territory Salesman                                |



## Operations and Supply Management

LOW  
\$37,000

AVERAGE  
\$55,133

HIGH  
\$70,000

| LOW<br>\$37,000              | AVERAGE<br>\$55,133 | HIGH<br>\$70,000                                   |
|------------------------------|---------------------|--|
| AXA Advisors                 | Chicago, IL         | Financial Advisor                                  |
| Bechtel Plant Machinery      | Pittsburgh, PA      | Contracts Professional                             |
| Calgon Carbon Corporation    | Pittsburgh, PA      | Buyer One  |
| Cardinal Health              | Columbus, OH        | Data Coordinator, Inventory Management             |
| Cardinal Health              | Columbus, OH        | Customer Contract Analyst                          |
| Change Healthcare            | Nashville, TN       | Process Excellence                                 |
| EY                           | Cleveland, OH       | Staff Accountant                                   |
| Fifth Third Bank             | Cincinnati, OH      | Operations Leadership Program Associate            |
| Gartner                      | Fort Myers, FL      | Account Manager                                    |
| Gartner                      | Fort Myers, FL      | CIO & IT Leader Success Partner                    |
| General Electric Aviation    | Cincinnati, OH      | Operations Management Leadership Program Associate |
| General Electric Aviation    | Grand Rapids, MI    | Operations Management Leadership Program Associate |
| Goodyear Tire and Rubber     | Akron, OH           | Consumer Supply Planner                            |
| Henny Penny                  | Eaton, OH           | Supply Chain Planner                               |
| Henry Schein                 | Columbus, OH        | Field Sales Consultant                             |
| Honda of America Mfg         | Marysville, OH      | Planner/Buyer                                      |
| Johnson Investment Counsel   | Cincinnati, OH      | Portfolio Manager Assistant                        |
| KapStone Paper and Packaging | Northbrook, IL      | Sales & Operations Planning Analyst                |
| MB Financial Bank            | Chicago, IL         | Credit Analyst                                     |
| PNC                          | Indianapolis, IN    | Treasury Analyst                                   |
| Reynolds and Reynolds        | Dayton, OH          | Product Analyst                                    |
| Rush Enterprises             | Cincinnati, OH      | Management Trainee                                 |
| Sandridge Food Corporation   | Medina, OH          | Supply Chain Analyst                               |
| Scotts Miracle Gro           | Marysville, OH      | Orders to Cash Analyst                             |
| TE Connectivity              | San Diego, CA       | Supply Chain Analyst                               |
| Tier1 Performance Solutions  | Cincinnati, OH      | Associate Consultant                               |
| United States Army           | Fort Rucker, AL     | Blackhawk Pilot                                    |
| United States Army           | Fayetteville, NC    | Platoon Leader, Transportation/Logistics           |
| United Technologies          | Windsor Locks, CT   | Operations Leadership Program Associate            |
| Winsupply                    | Chicago, IL         | Vendor Managed Inventory Buyer/Analyst             |

### GRAD SCHOOL ATTENDING

| Graduate School Status/Plans:                                   | Responses  | Percentage |
|---|------------|------------|
| Enrolled Full-time  | 68         | 16%        |
| Enrolled Part-time  | 1          | 0%         |
| Not currently enrolled, plan to apply/attend within three years | 14         | 3%         |
| Not currently enrolled, plan to apply/attend after three years  | 24         | 6%         |
| Not currently enrolled with no plans to attend                  | 53         | 12%        |
| Not sure at this time   | 274        | 63%        |
| <b>Total Responses</b>  | <b>434</b> |            |

### GRAD SCHOOL ENROLLMENT BY MAJOR

| Accounting                   |                        |              |  |                          |
|------------------------------|------------------------|--------------|--|--------------------------|
| Duquesne University          | Pittsburgh, PA         | Master       |  | Accountancy              |
| John Carroll University      | University Heights, OH | Master       |  | MBA                      |
| John Carroll University      | University Heights, OH | Master       |  | MBA                      |
| New York Law School          | New York City, NY      | Juris Doctor |  | Law                      |
| Northern Illinois University | Dekalb, IL             | Master       |  | Accounting               |
| St. John Fisher College      | Rochester, NY          | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA                      |
| University of Dayton         | Dayton, OH             | Master       |  | MBA   ACC Dual           |
| University of Dayton         | Dayton, OH             | Master       |  | MBA   ACC Dual           |
| University of Dayton         | Dayton, OH             | Master       |  | MBA   ACC Dual           |
| University of Dayton         | Dayton, OH             | Master       |  | MBA   ACC Dual           |
| University of Dayton         | Dayton, OH             | Master       |  | MBA   ACC Dual           |
| University of Dayton         | Dayton, OH             | Master       |  | Professional Accountancy |
| University of Dayton         | Dayton, OH             | Master       |  | Professional Accountancy |
| University of Dayton         | Dayton, OH             | Master       |  | Professional Accountancy |
| University of Dayton         | Dayton, OH             | Master       |  | Professional Accountancy |

**\*Accounting (cont.)**

|                          |                     |        |                          |
|--------------------------|---------------------|--------|--------------------------|
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Dayton     | Dayton, OH          | Master | Professional Accountancy |
| University of Notre Dame | South Bend, IN      | Master | Accounting               |
| University of Virginia   | Charlottesville, VA | Master | Accounting               |

**Business Economics**

|                        |                |              |                                  |
|------------------------|----------------|--------------|----------------------------------|
| American University    | Washington, DC | Master       | International Economic Relations |
| Saint Louis University | St. Louis, MO  | Juris Doctor | Law                              |
| University of Dayton   | Dayton, OH     | Master       | Finance                          |
| University of Dayton   | Dayton, OH     | Master       | MBA                              |

**Entrepreneurship**

|                                      |                   |             |                                 |
|--------------------------------------|-------------------|-------------|---------------------------------|
| New York University                  | New York City, NY | Master      | Integrated Marketing            |
| The Ohio State University            | Columbus, OH      | Master      | Finance                         |
| University of California Los Angeles | Los Angeles, CA   | Certificate | Sustainable Business Management |
| University of Dayton                 | Dayton, OH        | Master      | Finance                         |
| University of Dayton                 | Dayton, OH        | Master      | Finance                         |

**Finance**

|                    |               |              |                                |
|--------------------|---------------|--------------|--------------------------------|
| Belmont University | Nashville, TN | Master       | Sports Administration          |
| Bentley University | Boston, MA    | Master       | Finance                        |
| Capital University | Columbus, OH  | Bachelor     | Nursing                        |
| DePaul University  | Chicago, IL   | Juris Doctor | Law   Concentration in Finance |

**\*Finance (cont.)**

|  |                     |        |                                    |
|--|---------------------|--------|------------------------------------|
| George Washington University               | Washington, DC      | Master | Information Systems Technology     |
| Johns Hopkins University                   | Baltimore, MD       | Master | Finance                            |
| Michigan State University                  | East Lansing, MI    | Master | Marketing Research                 |
| Purdue University                          | West Lafayette, IN  | Master | Management                         |
| The Ohio State University                  | Columbus, OH        | Master | Finance                            |
| University of Cincinnati                   | Cincinnati, OH      | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Engineering Management             |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | Finance                            |
| University of Dayton                       | Dayton, OH          | Master | MBA                                |
| University of Dayton                       | Dayton, OH          | Master | MBA                                |
| University of Dayton                       | Dayton, OH          | Master | Professional Accountancy           |
| University of Illinois at Urbana-Champaign | Champaign, IL       | Master | Economics                          |
| University of Queensland                   | Brisbane, Australia | Master | International Economic and Finance |

**International Business**

|                          |                |              |           |
|--------------------------|----------------|--------------|-----------|
| Roosevelt University     | Chicago, IL    | Master       | Economics |
| University of Cincinnati | Cincinnati, OH | Juris Doctor | Law       |

**International Business Management**

|                                |                |        |                                  |
|--------------------------------|----------------|--------|----------------------------------|
| American University            | Washington, DC | Master | International Economic Relations |
| University of Nebraska-Lincoln | Lincoln, NE    | Master | MBA                              |

### Management Information Systems

|                                      |                  |             |                                  |
|--------------------------------------|------------------|-------------|----------------------------------|
| George Washington University         | Washington, DC   | Master      | Information Systems Technology   |
| Syracuse University                  | Syracuse, NY     | Master      | Engineering and Computer Science |
| University of California Los Angeles | Los Angeles, CA  | Certificate | Sustainable Business Management  |
| University of Maryland               | College Park, MD | Master      | Information System               |

### Marketing

|                          |                |              |             |
|--------------------------|----------------|--------------|-------------|
| Saint Louis University   | St. Louis, MO  | Juris Doctor | Law         |
| University of Cincinnati | Cincinnati, OH | Juris Doctor | Law         |
| University of Cincinnati | Cincinnati, OH | Certificate  | Real Estate |
| University of Dayton     | Dayton, OH     | Master       | Finance     |
| University of Dayton     | Dayton, OH     | Master       | MBA         |
| University of Dayton     | Dayton, OH     | Master       | MBA         |

### Operations and Supply Management

|                          |                |        |                       |
|--------------------------|----------------|--------|-----------------------|
| University of Cincinnati | Cincinnati, OH | Master | Finance               |
| University of Dayton     | Dayton, OH     | Master | MBA                   |
| University of Dayton     | Dayton, OH     | Master | Public Administration |
| University of Notre Dame | South Bend, IN | Master | Accounting            |