

EXECUTIVE DEVELOPMENT PROGRAM

SEPTEMBER 10, 2015

8:30 A.M.–12:00 P.M.

PUBLIC \$995 (FULL DAY), \$598 (HALF DAY)

UD ALUMNI \$945 (FULL DAY), \$598 (HALF DAY)

PARTNER \$897 (FULL DAY), \$598 (HALF DAY)

WHAT GOT YOU HERE WON'T GET YOU THERE: LEADERSHIP STRATEGIES FOR DEVELOPING YOURSELF

Are you hurting your own chances for success? Sometimes our confidence in ourselves can stand in the way of personal and professional change. The Harvard Business Review asked Marshall Goldsmith about the most common problem leaders face. His response? Interpersonal behavior. Leaders' own behaviors, attitudes and actions are preventing their success.

Goldsmith is a world authority in helping successful leaders achieve positive, lasting change in behavior: for themselves, their people and their teams. In coaching leaders across the globe, he often asks "What's holding you back?" In this program, esteemed author and leadership coach Marshall Goldsmith helps leaders take an introspective look at their own behaviors and identify ways to create lasting positive behavioral change.

Goldsmith has identified 20 career-crunching habits and the thought-provoking equation: "less me+more them= more success as a leader." He will cover many of the habits that get in our way; and provide a healthy, effective approach to changing the behaviors that can derail a leaders' success.

Goldsmith will also discuss the unique challenges faced by successful leaders and how to use 'what to stop' in coaching. Additionally he will share a proven process for leadership training that is based upon award-winning research involving over 86,000 participants in eight major corporations.

THIS PROGRAM WILL HELP EXECUTIVES:

- Identify behavioral issues keeping you from maximizing your own performance.
- Address flaws in order to become a better leader for your team and organization.
- Implement a long-term plan to change negative behaviors.



Marshall Goldsmith

Marshall Goldsmith, Ph.D., was recently recognized as one of the 15 most influential business thinkers in the world in the global biannual study sponsored by The (London) Times and Forbes. Goldsmith is also a world authority in helping successful leaders get even better—by achieving positive, lasting change in behavior for themselves, their people and their teams.

The American Management Association named Goldsmith as one of the 50 great thinkers and leaders who have influenced the field of management over the past 80 years. He is one of only two educators who have won the Institute of Management Studies Lifetime Achievement Award.

Goldsmith is a million-selling author and best seller of many books, including What Got You Here Won't Get You There; Succession: Are You Ready?; The Leader of the Future; and Coaching for Leadership. Goldsmith's Ph.D. is from UCLA's Anderson School of Management, where he was recognized as one of the 100 distinguished graduates in the 75 year history of the school.