



Coaching with Compassion: Strategies for Developing and Energizing Others

MAY 25, 2016
8:30 A.M.–4:30 P.M.

Coaching has become an increasingly important tool for managers and executives to inspire and develop people. In contrast to more traditional management roles, coaching provides an approach for deeply engaging with others on a new level, one that opens perspectives and encourages self-directed change. This session will highlight the latest findings and practices on coaching, featuring the work of thought leaders from the Weatherhead School of Management's Organizational Behavior Department. This interactive day of learning will explore a distinctive approach to executive coaching in developing and energizing others.

This program will help leaders:

- Understand how to coach others for sustainable change
- Appreciate the difference between coaching with compassion and coaching for compliance
- Learn how coaching with compassion is a source of renewal and development for both people involved



MELVIN SMITH, PH.D.

Melvin Smith is an associate professor in the Organizational Behavior Department and faculty director of executive education at the Weatherhead School of Management at Case Western Reserve University. He received his Ph.D. in organizational behavior and human resource management from the University of Pittsburgh's Katz Graduate School of Business. Prior to completing his doctoral work at the University of Pittsburgh, Smith spent more than 15 years in a series of sales, marketing, management and organizational development positions with a number of Fortune 500 companies including IBM, Pepsi-Cola and H.J. Heinz.

