

PROFESSIONAL DEVELOPMENT PROGRAMS

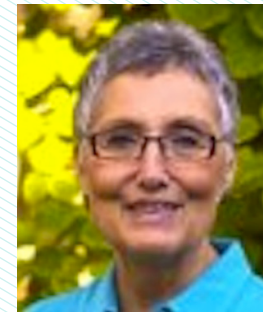
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THE POWER OF POSITIVE WORKPLACE POLITICS

In order to become politically effective, one must begin by understanding that organization politics is a reality in every organization. Some people go to great lengths to say that they are not political and there are no organizational politics where they work. That's because it's usually viewed as negative "back-stabbing" behavior. Organizational politics is just part of the fabric of business life and to understand how organizations make decisions – and who makes them – can only make you more effective in doing your job. Are you aware of the power of positive organizational politics? Your understanding of politics in the workplace can easily mean the difference between advancing in your job and losing it. More jobs are lost and advancement denied because of poorly played office politics than any other reason. Join us to determine the level of your own tendencies in the area of organizational politics, learn 10 keys for being politically effective, and develop a plan to manage your political equity account.

THIS PROGRAM WILL HELP LEADERS:

- Identify your level of political acumen.
- Develop steps to operate with political savvy.
- Redefine politics as a valuable organizational tool.



Marcia Venus

Dr. Marcia Venus is well known as an organizational consultant and executive coach. Her expertise and broad organizational experience provide for the unique and challenging needs of top executives as well as individuals at all levels. In consulting with client companies, Venus has designed and developed programs and services to support leadership development and organizational growth in areas such as organizational culture, team building, employee recommitment, leading change initiatives, new executive assimilation, organizational politics and other organizational solutions.