

What Got You Here Won't Get You There: Leadership Strategies for Developing Yourself

Are you hurting your own chances for success? Sometimes our confidence in ourselves can stand in the way of personal and professional change. Harvard Business Review asked Dr. Goldsmith about the most common problem leaders face. His response? *Interpersonal behavior*. Leaders' own behaviors, attitudes and actions are preventing their success.

What's holding you back? In this program, esteemed author and leadership coach Dr. Goldsmith helps leaders take an introspective look at their own behaviors and discusses ways to create lasting positive behavioral change. Goldsmith reveals twenty career-crunching habits and the thought-provoking equation: "less me + more them = more success as a leader."

Goldsmith is a world authority in helping successful leaders achieve positive, lasting change in behavior: for themselves, their people and their teams. In this fast-paced, interactive session, Marshall will discuss the unique challenges faced by successful leaders and how to use 'what to stop' in coaching. He will then share a proven process for leadership training that is based upon award-winning research involving over 86,000 participants in eight major corporations.

Then, Goldsmith provides a healthy, effective approach to changing the behaviors that can derail a leaders' success.

This Program will help leaders:

- Identify behavioral issues keeping you from maximizing your own performance.
- Address flaws in order to become a better leader for your team and organization.
- Implement a long-term plan to change negative behaviors.

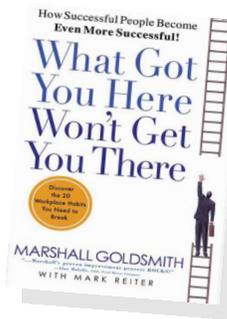
October 23, 2012
8:30 am—12:00 pm



Marshall Goldsmith, Ph.D., was recently recognized as one of the fifteen most influential business thinkers in the world in the global bi-annual study sponsored by The (London) Times and Forbes. Goldsmith is also a world authority in helping successful leaders get even better – by achieving positive, lasting change in behavior for themselves, their people and their teams.

The American Management Association named Goldsmith as one of 50 great thinkers and leaders who have influenced the field of management over the past 80 years. He is one of only two educators who have won the Institute of Management Studies Lifetime Achievement Award.

Goldsmith is the million-selling author and best seller of many books including: *What Got You Here Won't Get You There*; *Succession: Are You Ready?*; *The Leader of the Future*; and *Coaching for Leadership*. Goldsmith's Ph.D. is from UCLA's Anderson School of Management, where he was recognized as one of 100 distinguished graduates in the 75 year history of the school.



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To find out more about developing leaders
across your organization, please contact us at:



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