



Legal Ethics, Business Practices, and the Effect of AI

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The Upside of the AI Revolution

- Improving Efficiency and Productivity
 - Businesses
 - Attorneys
- Freeing Human Bandwidth for Higher-Level Tasks
- Allowing for Meaningful Automation of Complex Tasks
 - Contracting
 - Hiring
 - Evaluating
 - Reporting

Analogizing AI to Past Tech Disruptors

- Printing Press - 1436
- Steam Engine - 1712
- Telephone - 1876
- Automobile - 1885
- Moving Assembly Line - 1913
- Robot on Assembly Line - 1961
- Internet - 1983
- Cloud Based Computing - 2006
- And Now Introducing ... ChatGPT and Beyond - 2023

Analogizing AI to Past Tech Disruptors

- Telephone & Automobile
 - Effect on Business: Long-Distance Contracting
 - Legal Adaptations: Personal Jurisdiction and Choice of Law
- Moving Assembly Line & Robot Assembly Line
 - Effect on Business: Reducing Costs and Workforce; Freeing Human Bandwidth
 - Legal Adaptations: Strict Products Liability and Unionization
- Internet & Cloud Based Computing
 - Effect on Business: Worldwide Automated Contracting and Data Sharing
 - Legal Adaptations: “Clickwrap” agreements; E-Signatures; Data Protection Laws, Consumer Protection Laws
- ChatGPT - 2023
 - Effects on Business: ???
 - Legal Adaptations: ???

The Effect of AI on the Legal Profession

- Will AI Render Lawyers Obsolete?
- Or Will AI Shift Our Focus and Increase Opportunity, As Past Innovations Have?
- AI Will Require New Competencies and Skills to Provide Proper Representation and Legal Advice